

# The popularity and engagement of online videos

Marian-Andrei Rizoio

# Popularity is complex



Daily Views



# Popularity is complex but predictable



Daily Views

Daily Shares

# Asynchronous multiple sources help



What Narcolepsy Really Looks Like. Spoiler Alert- It Sucks.



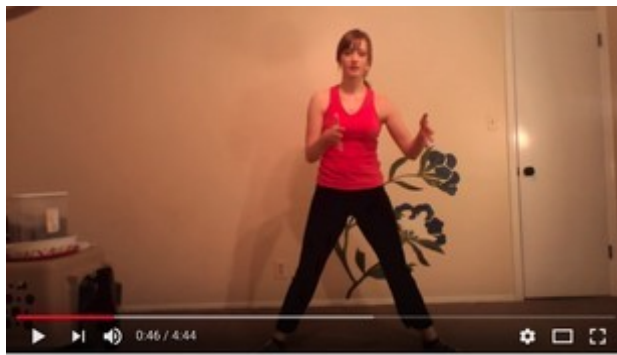
Sleepy Sarah Elizabeth



7,512,335 views



# Asynchronous multiple sources help



What Narcolepsy Really Looks Like. Spoiler Alert- It Sucks.



Sleepy Sarah Elizabeth



Subscribe

7,512,335 views



Adam K Olson

@adamkolson

~15k Followers



uutiset

@8d\_maios

~7k Followers



MagicFlowerStone

@MgicFlwerStne

~7k Followers

Open questions:

- How can we design a new model for multiple asynchronous streams?
- What about latent/uncaptured sources?
- Is influence of user promoting content important?



# Popularity (Current Landscape)

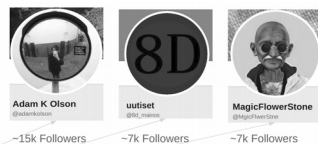
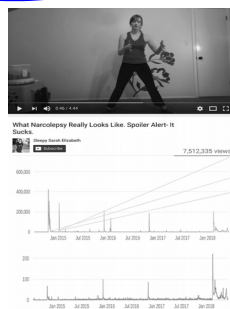
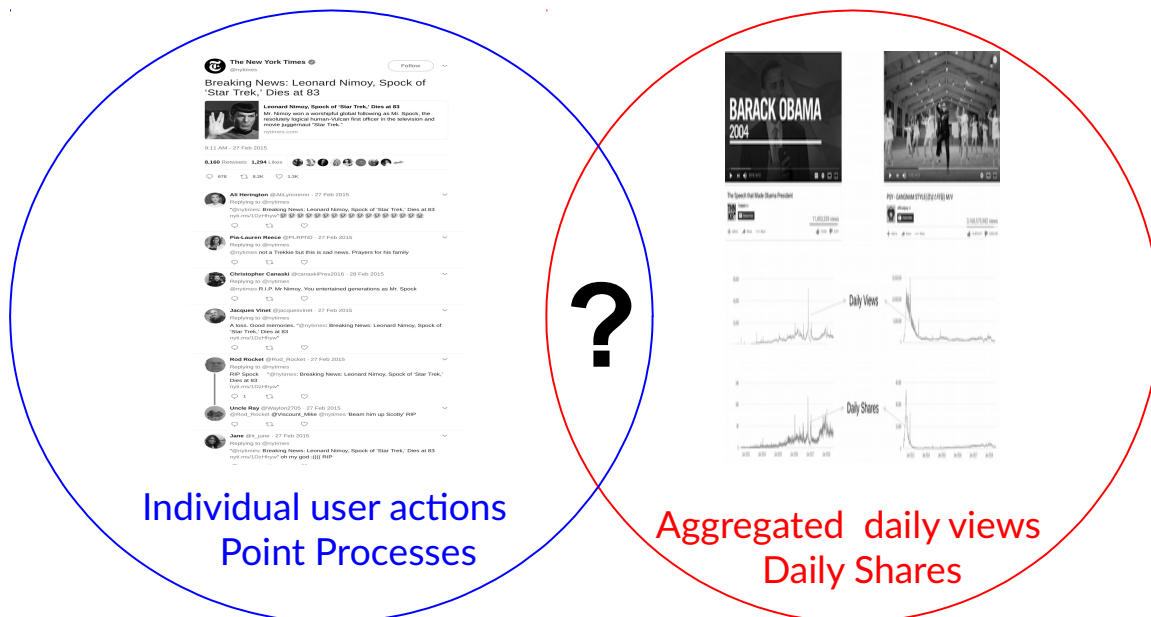


Individual user actions  
Point Processes



Aggregated daily views  
Daily Shares

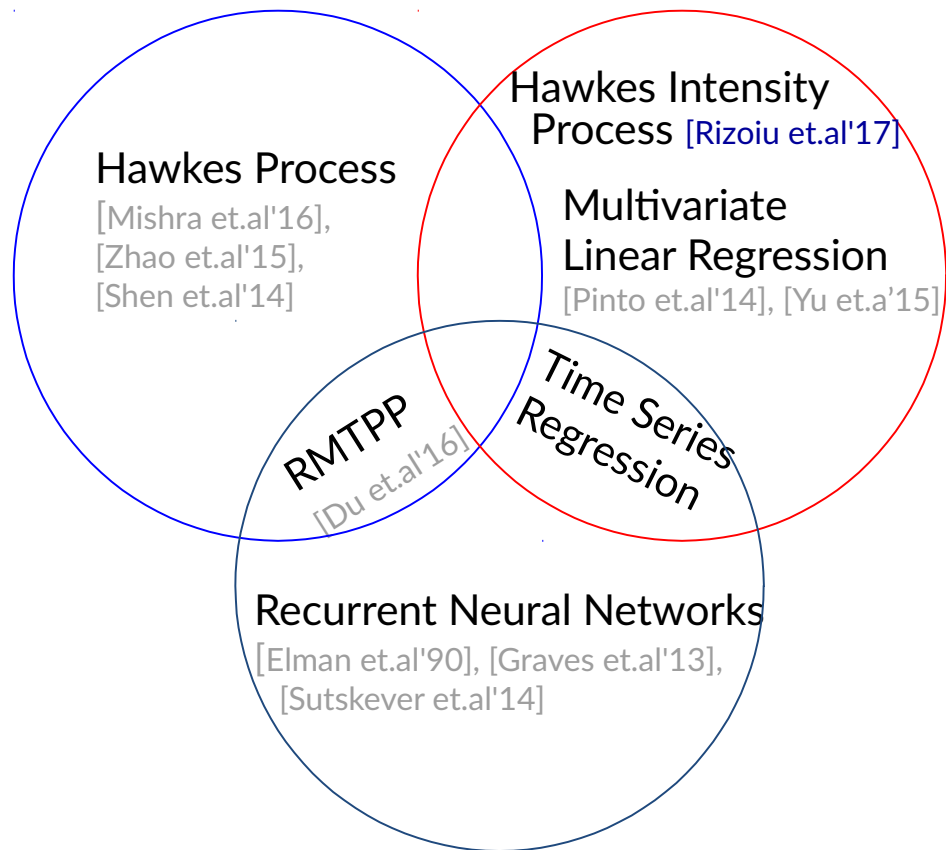
# Popularity (Current Landscape)



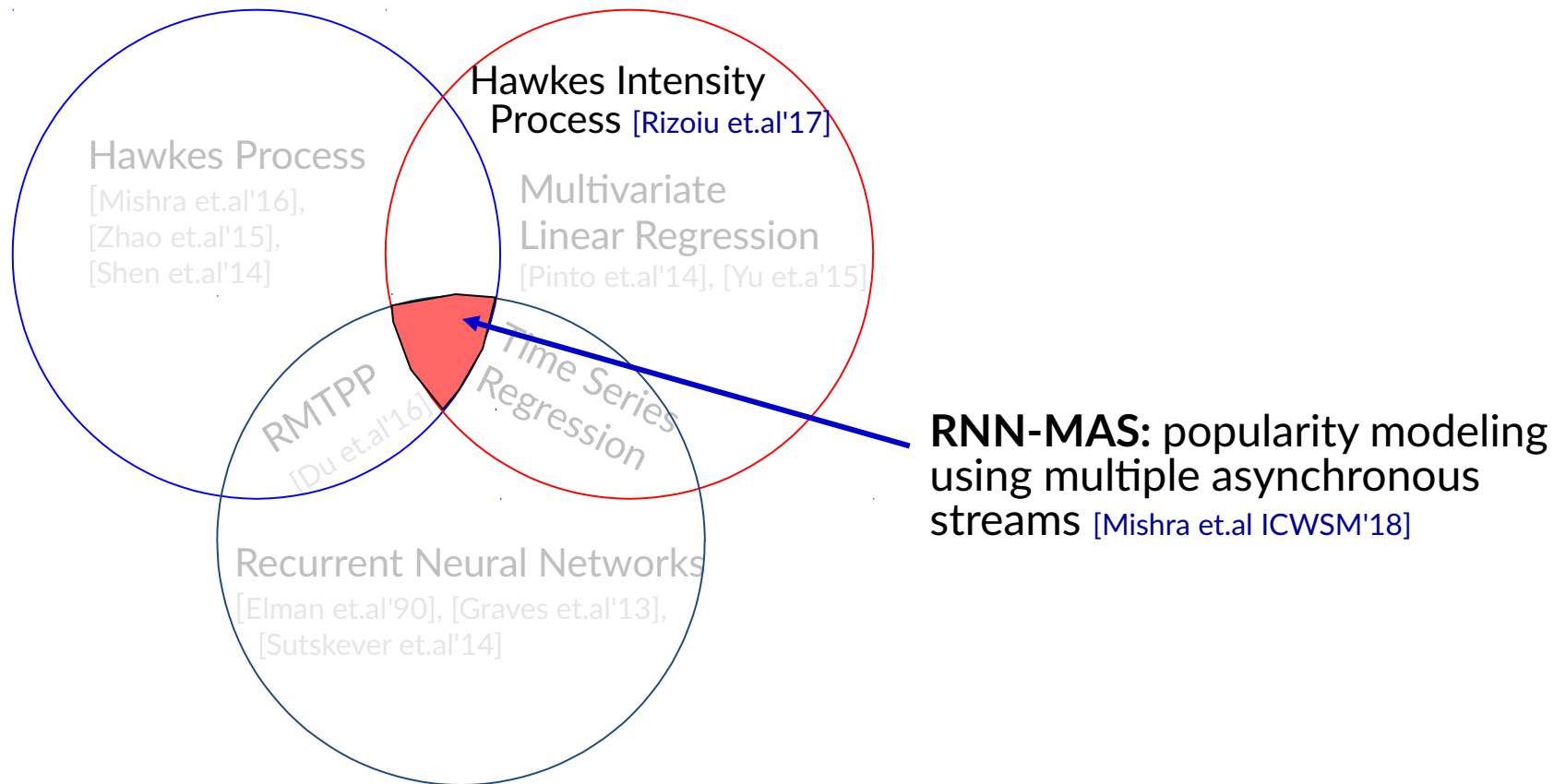
Open questions:-

- Can we use multiple sources?
- Is influence of user promoting content important?
- Does this perform better?

# Popularity with Asynchronous Streams



# Popularity with Asynchronous Streams



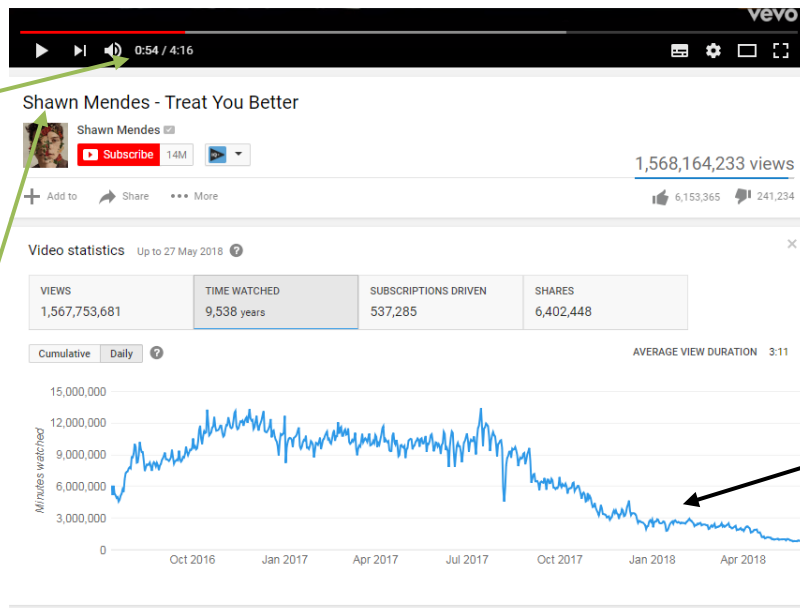
# Tweeted Videos dataset

**Tweeted Videos:** YouTube videos published and tweeted June 2014 until today (5M tweets/day)

*Video duration:* 4M16S  
*Visual definition:* HD or SD

*Video Title:*  
Shawn Mendes - Treat You Better  
*Channel Id:* UC4-TgOSMJHn-LtY4zCzbQhw  
*Channel Title:*  
ShawnMendesVEVO

*Freebase topics:*  
Shawn Mendes; Music; Music  
video; Pop music

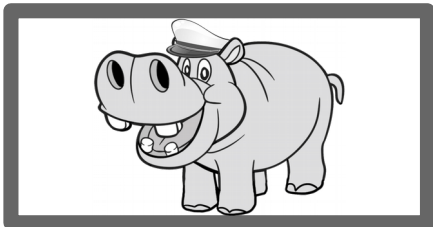


**Insight time series:**  
(a) Daily watch time  
(b) Daily view count  
(c) Daily share count  
(d) Avg watch time

Published on 12 Jul 2016  
Shawn Mendes; "Treat You Better"  
Get "Treat You Better" here now:  
<http://smarturl.it/TreatYouBetter>  
<http://vevo.ly/OmBn2p>  
Best of Shawn Mendes: <https://goo.gl/kcEHK5>  
Subscribe here: <https://goo.gl/aBCeW6>  
Category Music  
Licence Standard YouTube Licence  
Song Treat You Better  
Artist Shawn Mendes

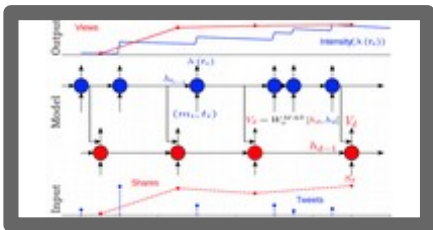
**Category:** Music  
**Language:** en

# Presentation outline



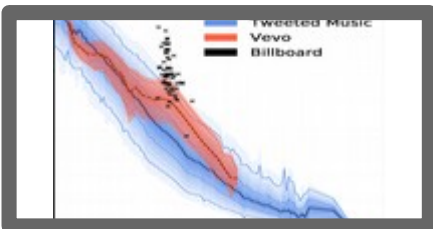
## Modeling and predicting popularity using HIP

[Rizoiu et.al WWW'17]



## Popularity in Asynchronous Social Media Streams with RNN

[Mishra et.al ICWSM'18]



## Measuring and Predicting Engagement in Online Videos

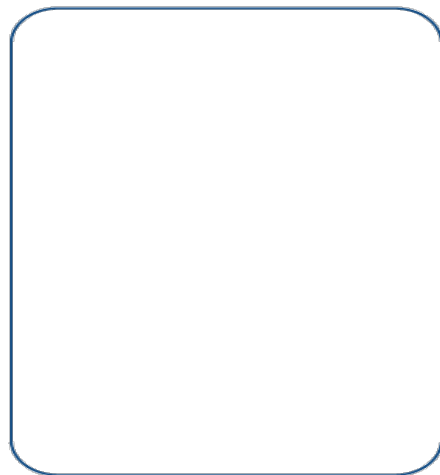
[Wu et.al ICWSM'18]

# Linking exo-endo popularity

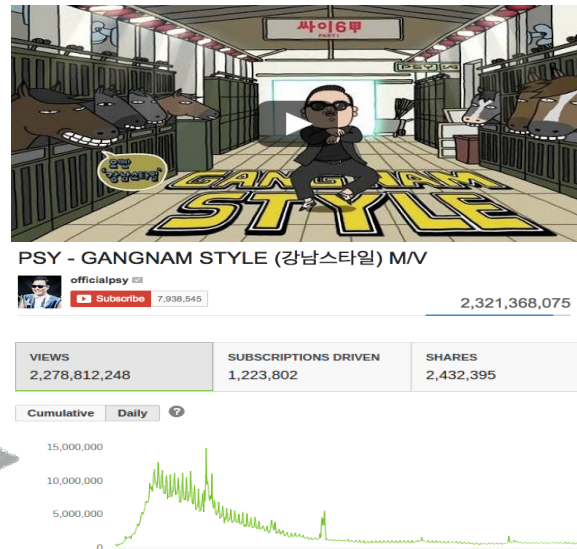
[Rizoiu et.al WWW'17]



exogenous  
stimuli



endogenous  
response



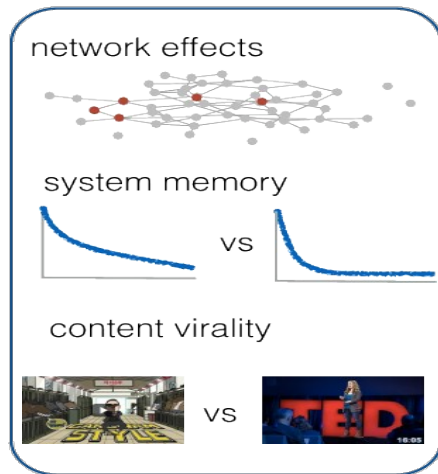
observed  
popularity

# Linking exo-endo popularity

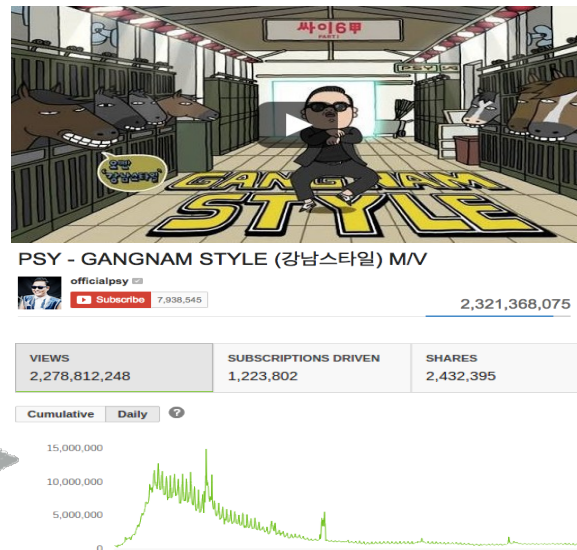
[Rizoiu et.al WWW'17]



exogenous  
stimuli



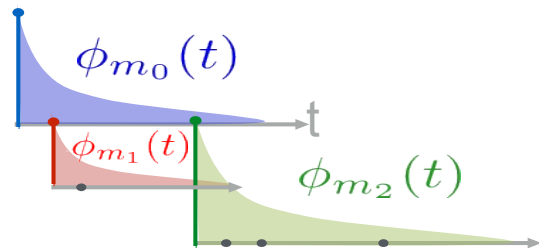
endogenous  
response



observed  
popularity

# Hawkes Process [Hawkes '71]

$$\lambda(t) = \mu(t) + \sum_{t_i < t} \phi_{m_i}(t - t_i)$$



**Most state-of-the-art popularity prediction systems require observing individual events.**

[Zhao et al KDD'15][Shen et al AAI'14]

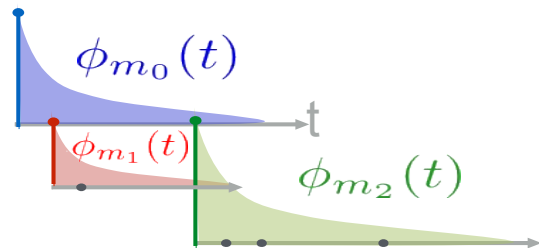
[Farajtabar et al NIPS'15][Mishra et al CIKM'16]

# Hawkes Process [Hawkes '71]

$$\lambda(t) = \mu(t) + \sum_{t_i < t} \phi_{m_i}(t - t_i)$$

the rate of 'daughter' events      content virality      user influence      memory

$$\phi_m(\tau) = \kappa m^\beta \hat{\tau}^{-(1+\theta)}$$



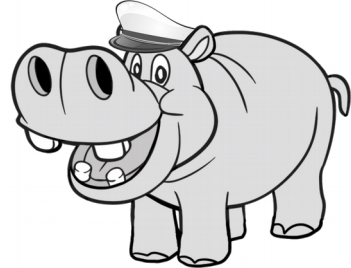
**Most state-of-the-art popularity prediction systems require observing individual events.**

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[Farajtabar et al NIPS'15][Mishra et al CIKM'16]

# Hawkes Intensity Process (HIP)

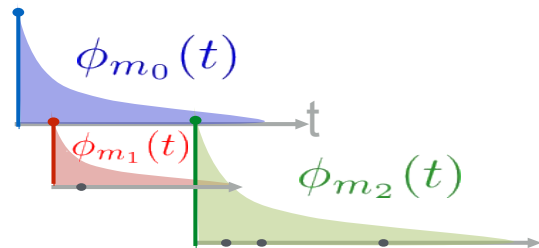
[Rizoiu et.al WWW'17]



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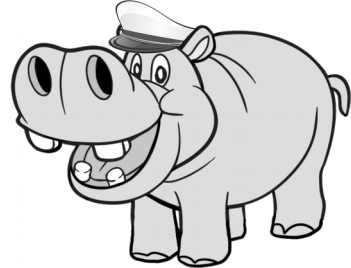
expected number of events

$$\xi(t) = \mu s(t) + C \int_0^t \xi(t - \tau) \hat{\tau}^{-(1+\theta)} d\tau$$

popularity      ↓      exogenous stimuli

# Hawkes Intensity Process (HIP)

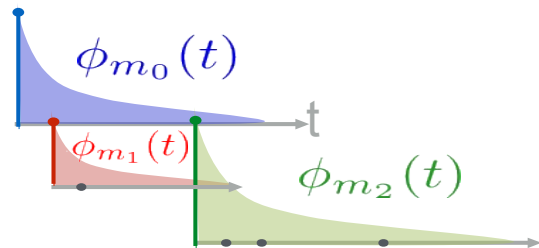
[Rizoiu et.al WWW'17]



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the rate of 'daughter' events      content virality      user influence      memory

$$\phi_m(\tau) = \kappa m^\beta \hat{\tau}^{-(1+\theta)}$$



expected number of events

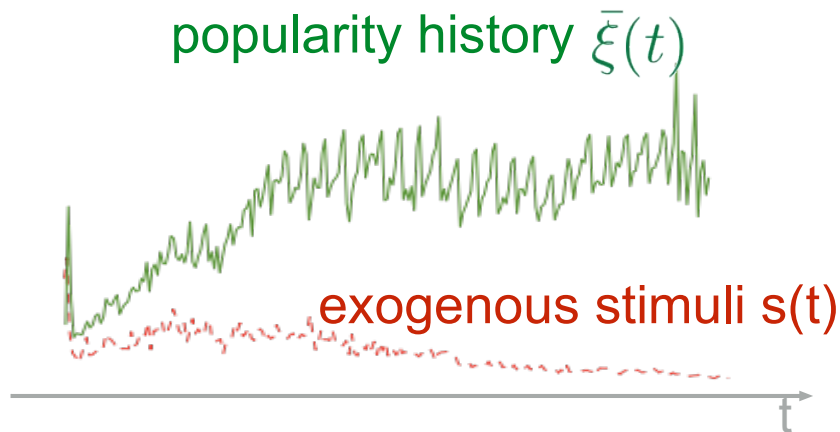
$$\xi(t) = \mu s(t) + C \int_0^t \xi(t - \tau) \hat{\tau}^{-(1+\theta)} d\tau$$

popularity

exogenous sensitivity      exogenous stimuli

endogenous reaction

# Estimating the HIP model



find  $\{\mu, C, \theta, \dots\}$

$$\text{s.t. } \min \sum_t l(\xi(t) - \bar{\xi}(t))$$

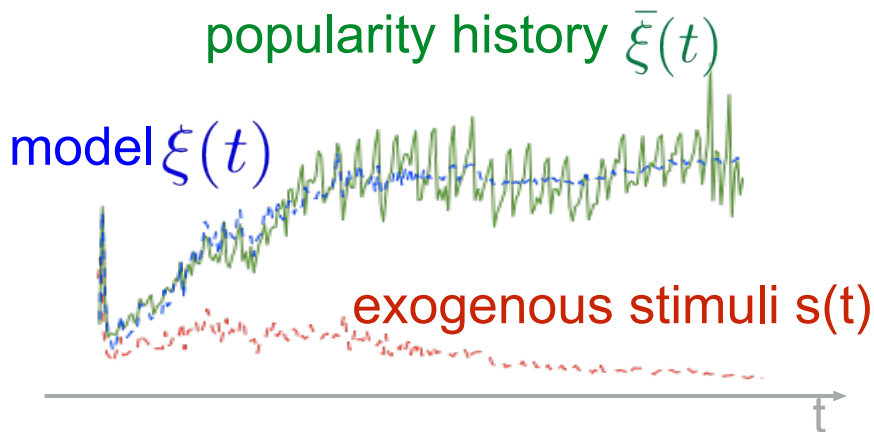
$$\xi(t) = \underbrace{\mu}_{\text{exogenous sensitivity}} s(t) + C \underbrace{\int_0^t \xi(t - \tau) \hat{\tau}^{-(1+\theta)} d\tau}_{\text{endogenous reaction}}$$

popularity

exogenous stimuli

endogenous reaction

# Estimating the HIP model

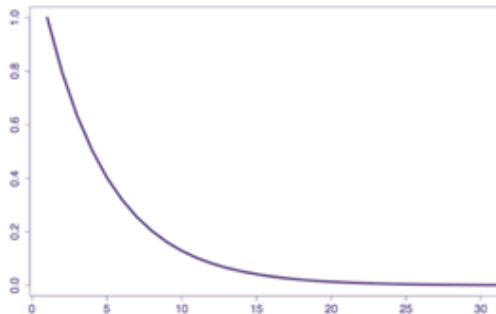


find  $\{\mu, C, \theta, \dots\}$

$$\text{s.t. } \min \sum_t l(\xi(t) - \bar{\xi}(t))$$

$$\xi(t) = \underbrace{\mu}_{\text{exogenous sensitivity}} \underbrace{s(t)}_{\text{exogenous stimuli}} + C \underbrace{\int_0^t \xi(t - \tau) \hat{\tau}^{-(1+\theta)} d\tau}_{\text{endogenous reaction}}$$

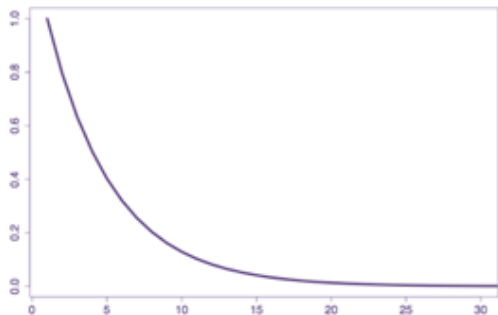
# HIP as a Linear Time-Invariant system



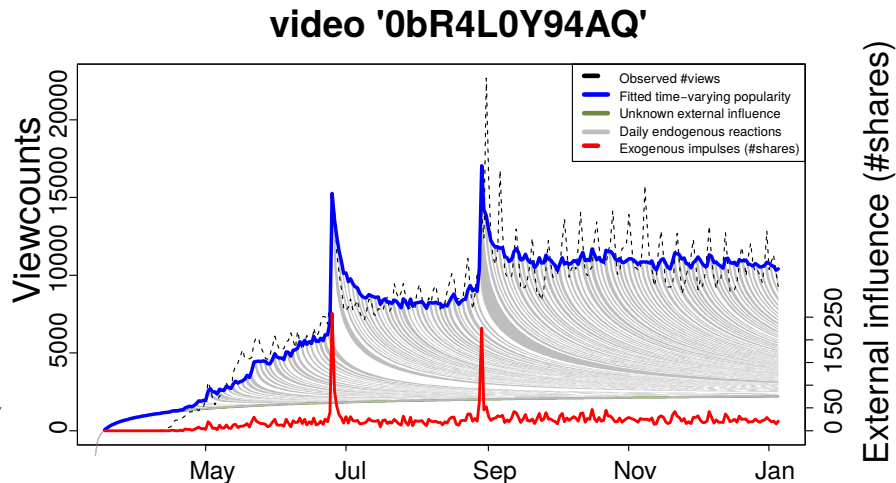
## Impulse response

$$\xi(t) = \underbrace{\mu s(t)}_{\substack{\text{exogenous} \\ \text{sensitivity}}} + \underbrace{C \int_0^t \xi(t - \tau) \hat{\tau}^{-(1+\theta)} d\tau}_{\substack{\text{exogenous} \\ \text{stimuli}}} \underbrace{\quad}_{\substack{\text{endogenous} \\ \text{reaction}}}$$

# HIP as a Linear Time-Invariant system



scale, shift,  
add



$$\xi(t) = \mu s(t) + C \int_0^t \xi(t - \tau) \hat{\tau}^{-(1+\theta)} d\tau$$

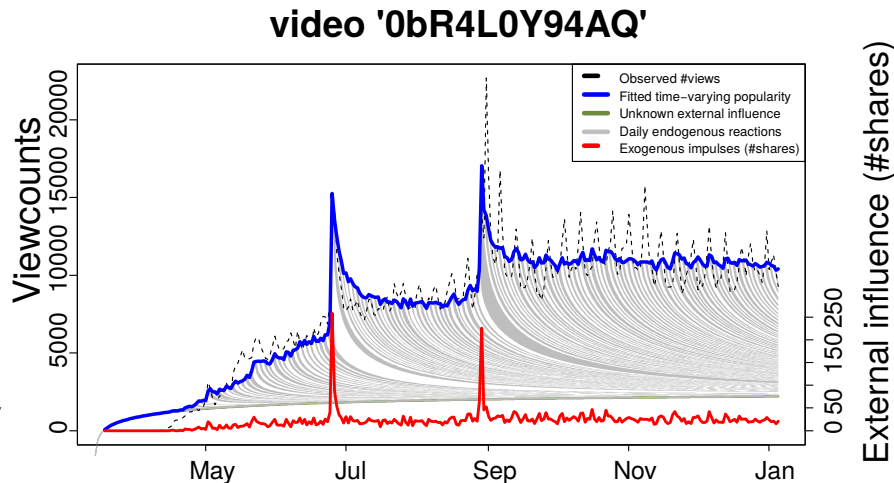
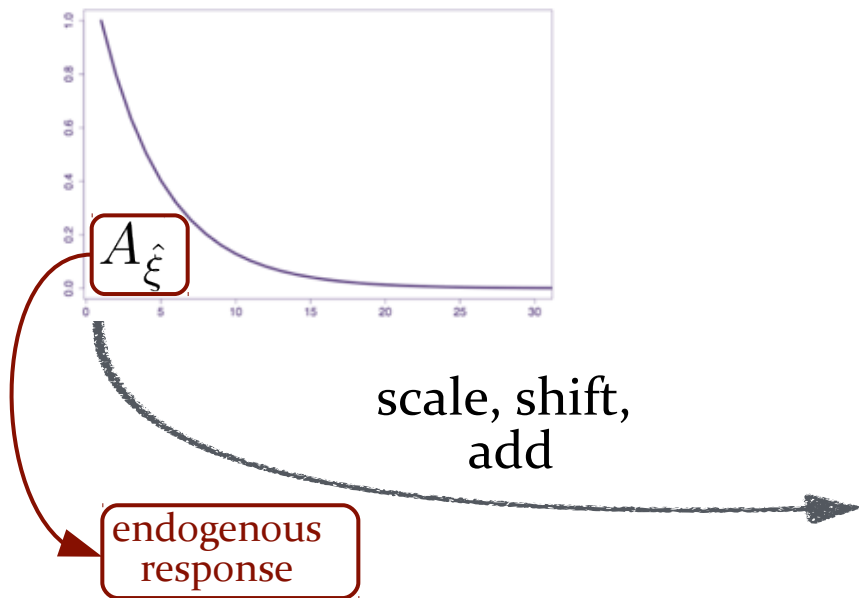
popularity

exogenous sensitivity

exogenous stimuli

endogenous reaction

# HIP as a Linear Time-Invariant system

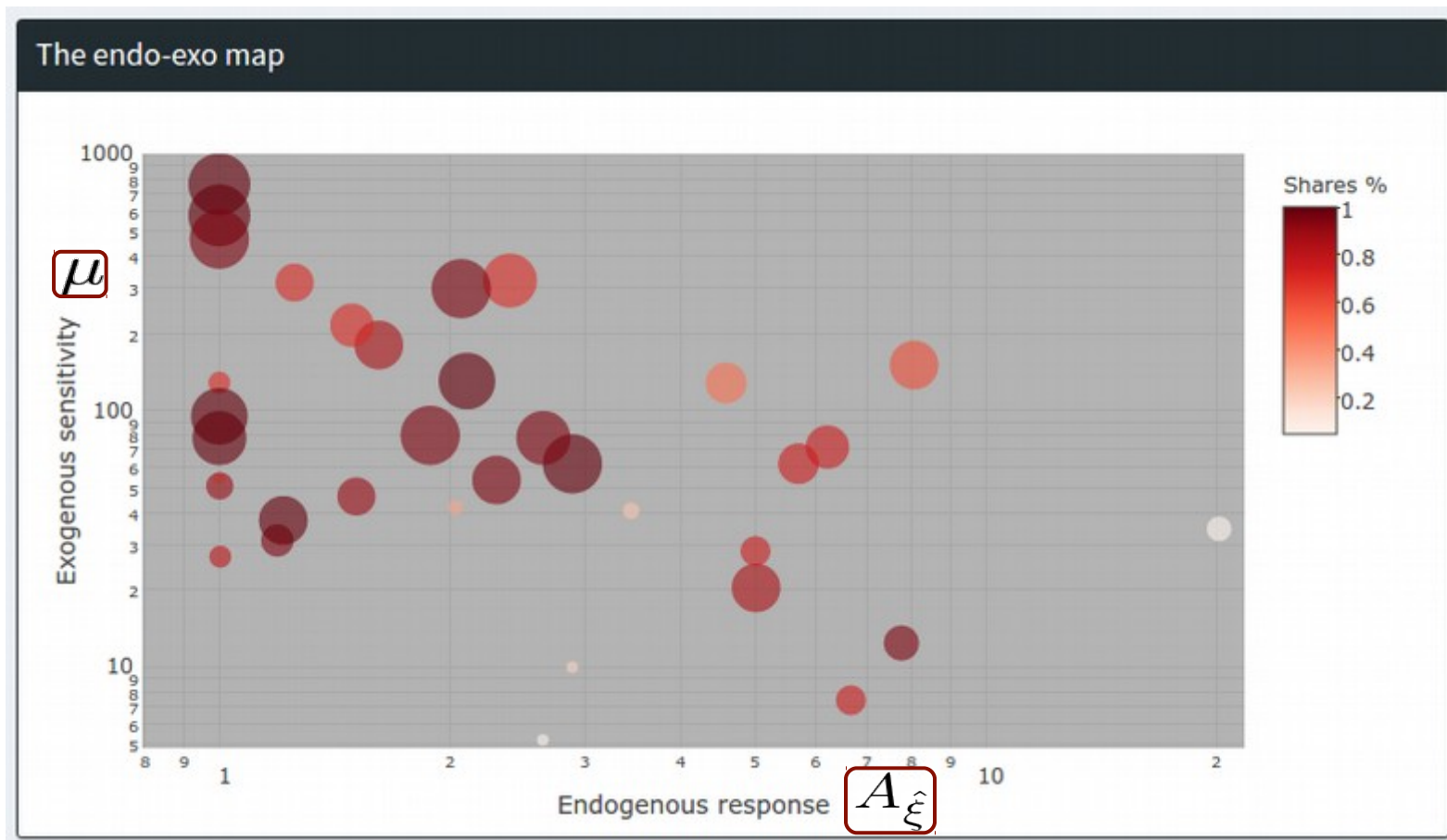


$$\xi(t) = \underbrace{\mu}_{\text{exogenous sensitivity}} s(t) + C \underbrace{\int_0^t \xi(t - \tau) \hat{\tau}^{-(1+\theta)} d\tau}_{\text{endogenous reaction}}$$

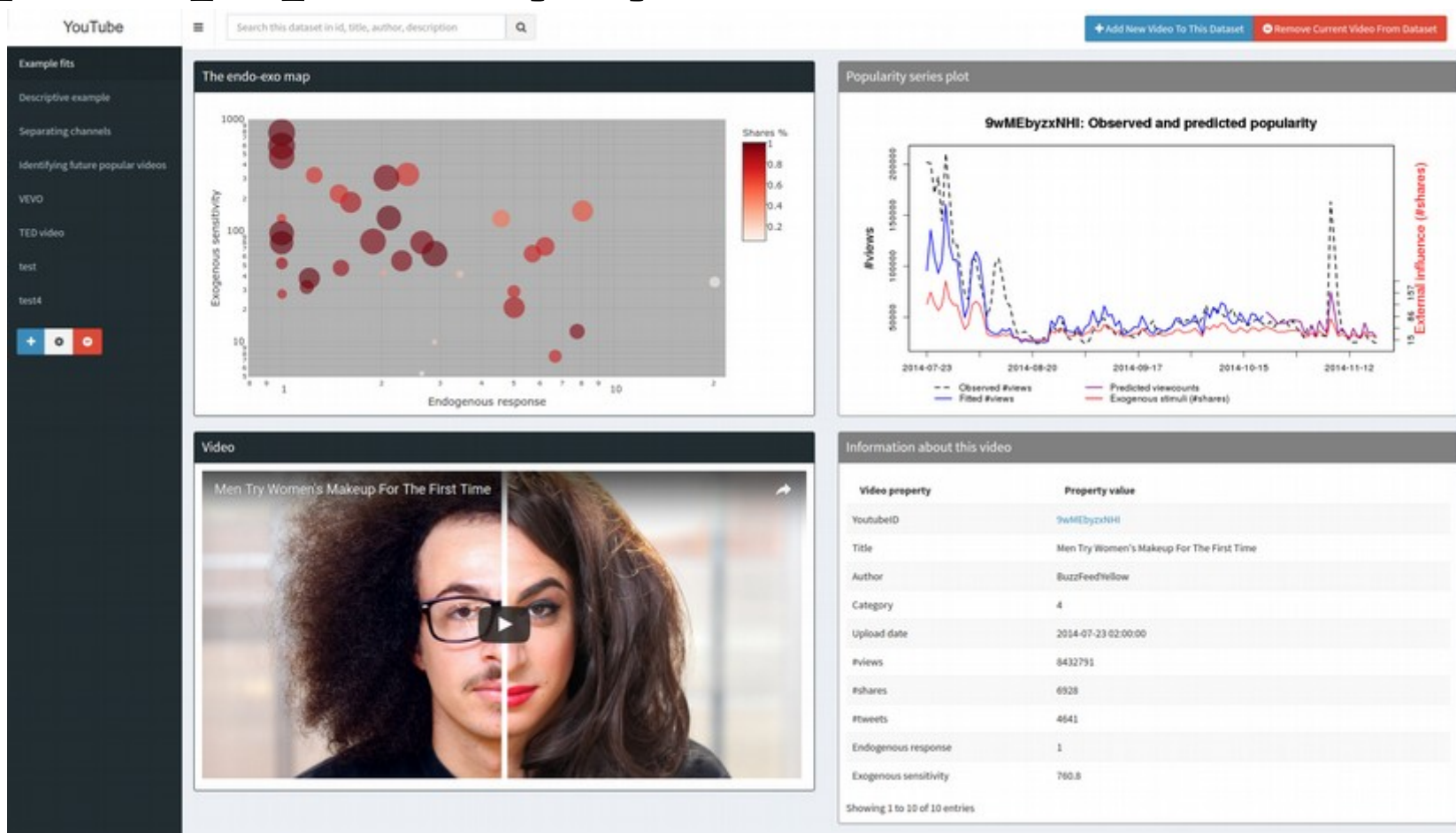
popularity

exogenous stimuli

# The “endo-exo” map



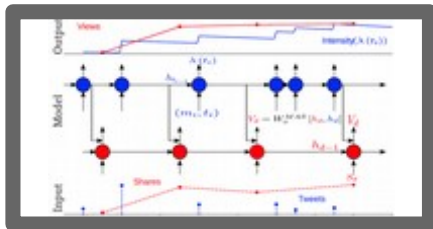
# Explain popularity dynamics [Kong et.al WWW'18]



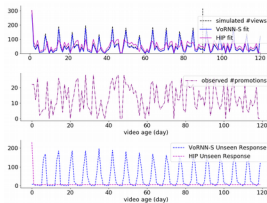
# Presentation outline



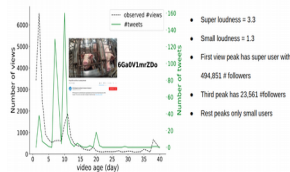
Modeling and predicting popularity using HIP



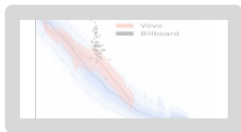
## Popularity in Asynchronous Social Media Streams with RNN



Response to unseen influence



Loudness of User(s)



Measuring and Predicting Engagement in Online Videos

# Modelling Popularity in Asynchronous Social Media Streams with RNNs



**Swapnil Mishra, Marian-Andrei Rizoioiu, Lexing Xie**

ComputationalMedia @ANU: <http://cm.cecs.anu.edu.au>

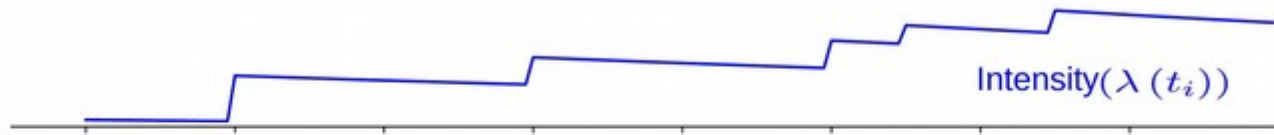
ICWSM '18, Stanford, CA, USA



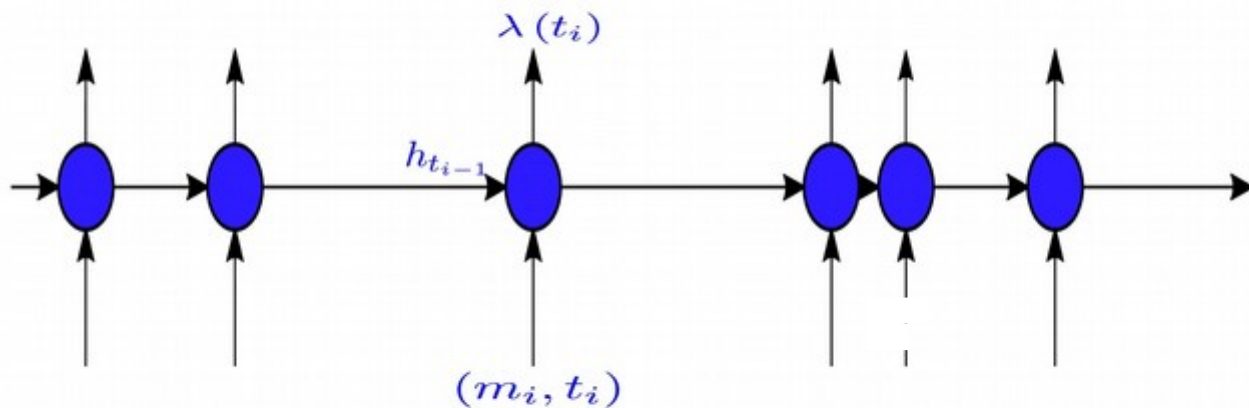
ICWSM talk Tuesday, 1:15PM

# RNN-MAS: Accounting for tweets

Output



Model



Input



# RNN-MAS: Daily Aggregated Shares

Output

Views

Model

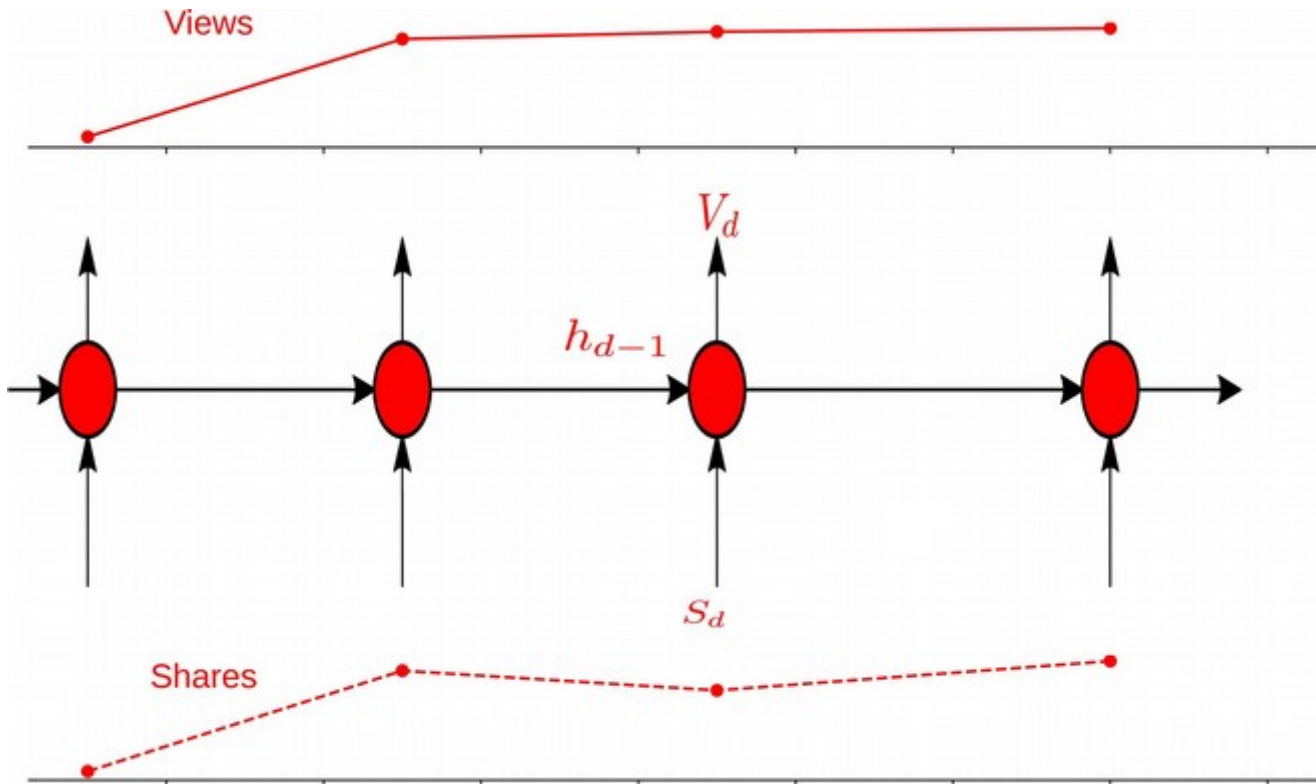
$V_d$

$h_{d-1}$

$S_d$

Input

Shares



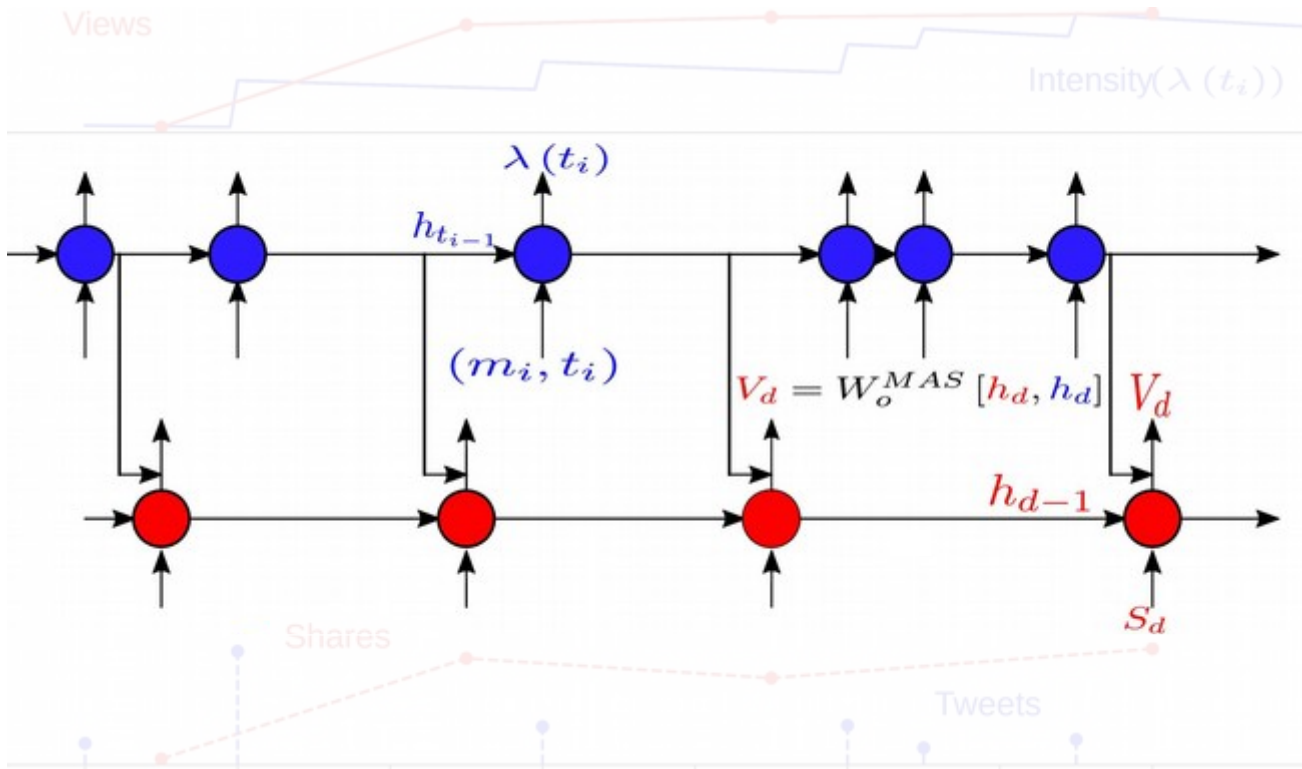
# RNN-MAS: Multiple asynchronous streams

[Mishra et.al ICWSM'18]

Output

Model

Input



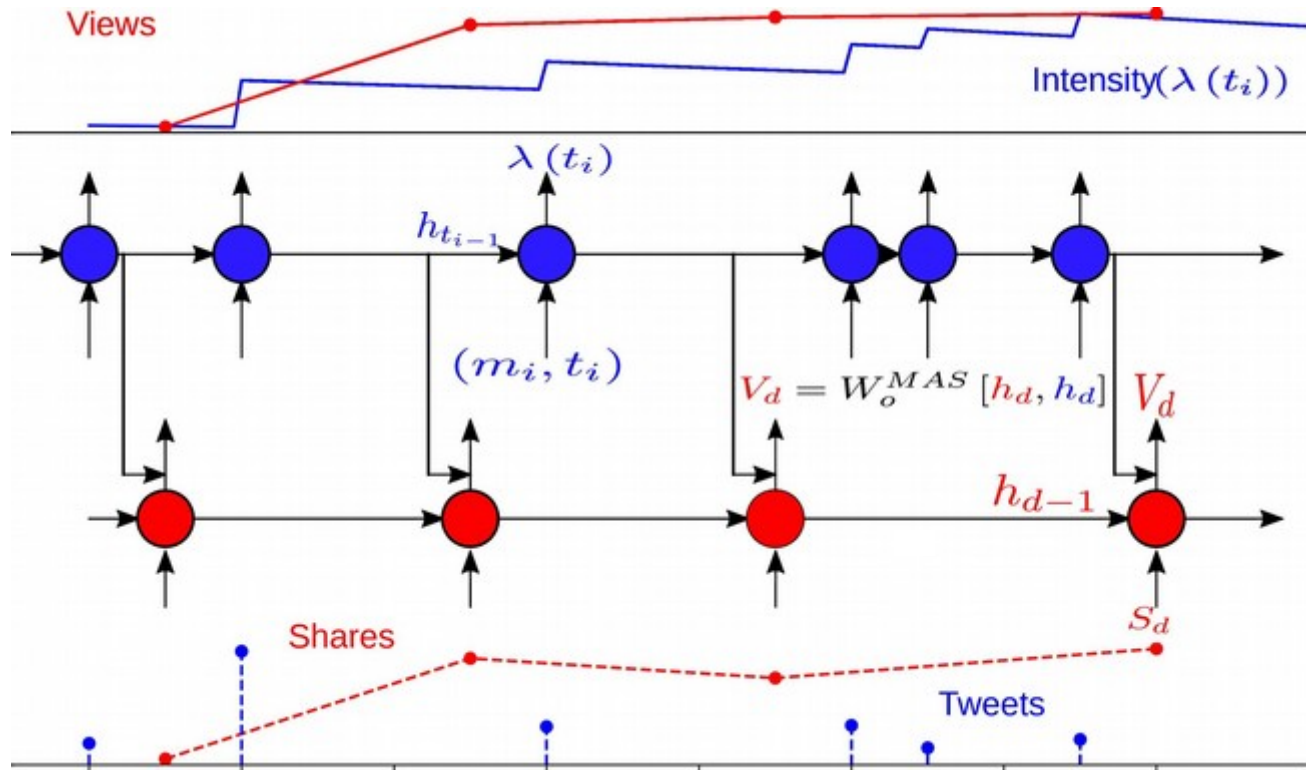
# RNN-MAS: Multiple asynchronous streams

[Mishra et.al ICWSM'18]

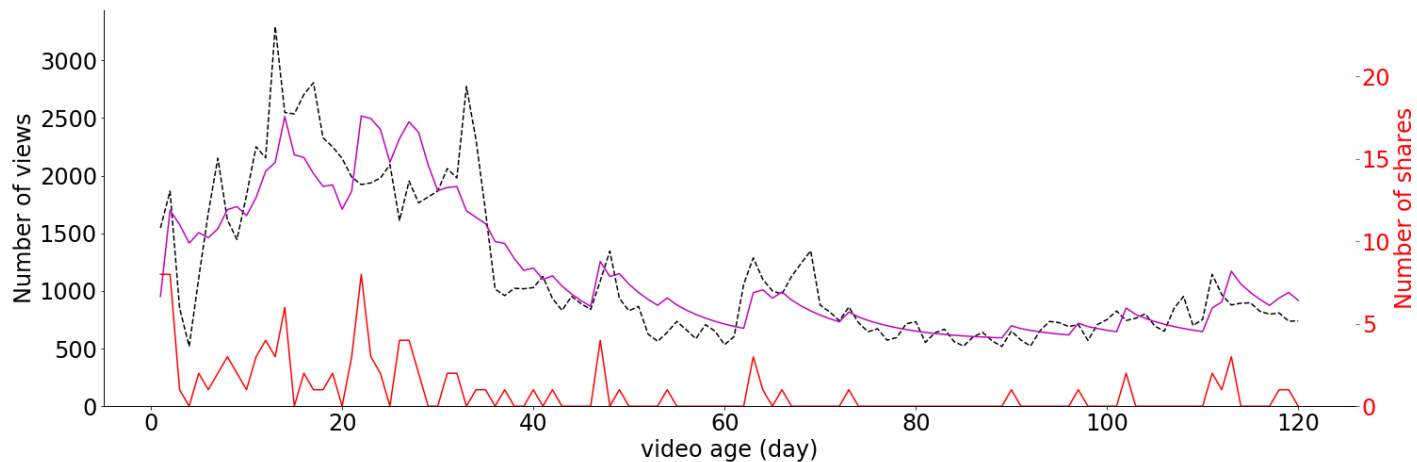
Output

Model

Input

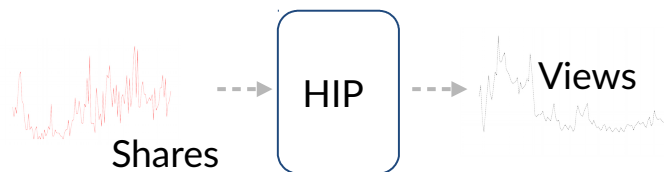


# RNN-MAS example fittings

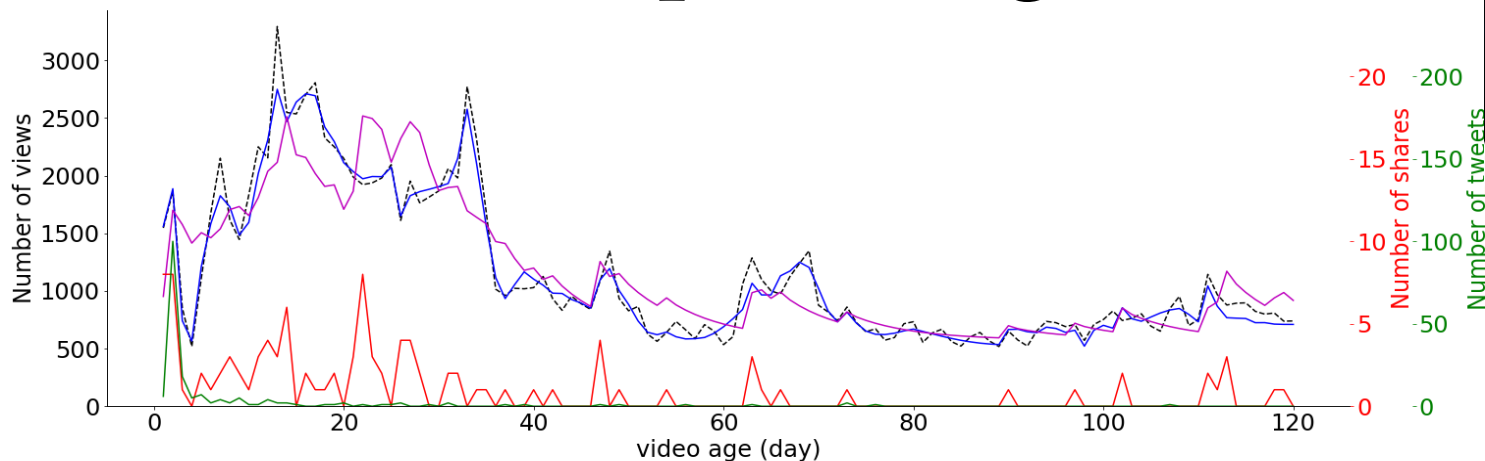


----- observed #views  
— #shares  
— HIP fit

- HIP's fit follows the shares series



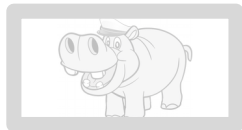
# RNN-MAS example fittings



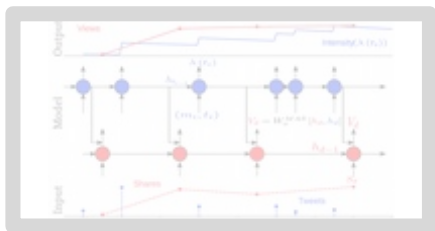
- observed #views
- #shares
- #tweets
- RNN-MAS fit
- HIP fit

- HIP's fit follows the shares series
- RNN-MAS handles multiple series with different granularities
- RNN-MAS follows view series closely
- RNN-MAS outperforms HIP by 17% on HIP's dataset

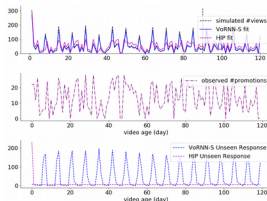
# Presentation outline



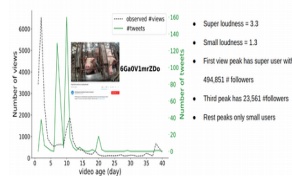
Modeling and predicting popularity using HIP



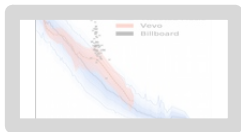
## Popularity in Asynchronous Social Media Streams with RNN



Response to unseen influence



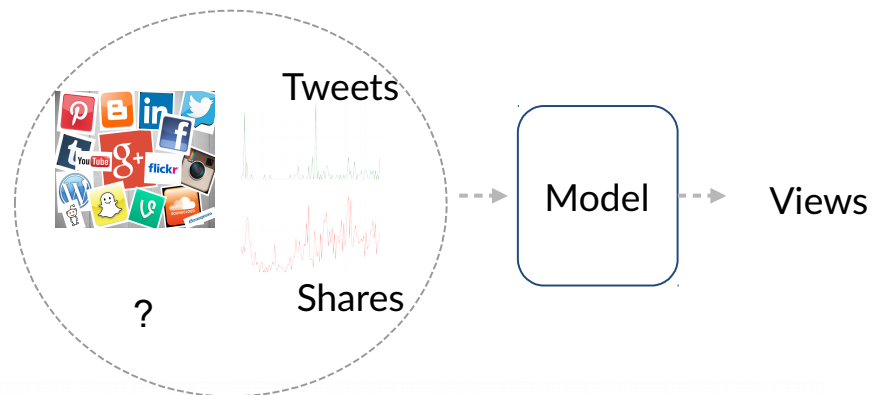
Loudness of User(s)



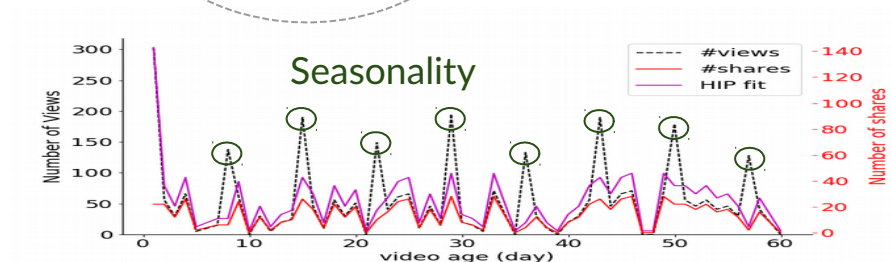
## Measuring and Predicting Engagement in Online Videos

# Response to unseen influence

Shares and tweets are two of the factors influencing popularity

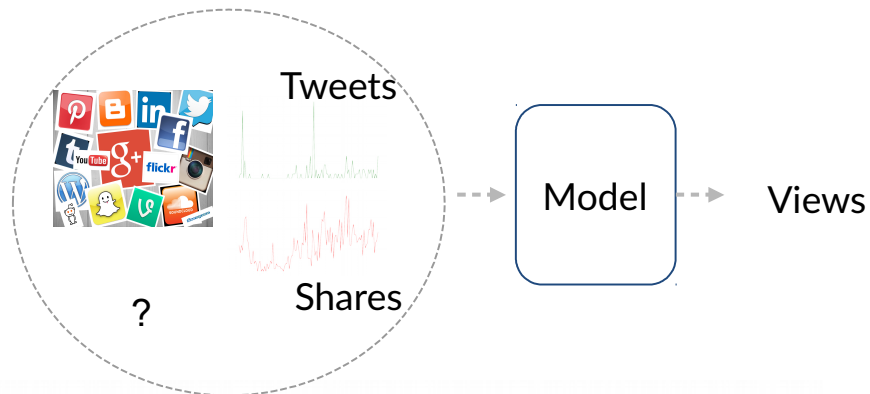


Seasonality is important

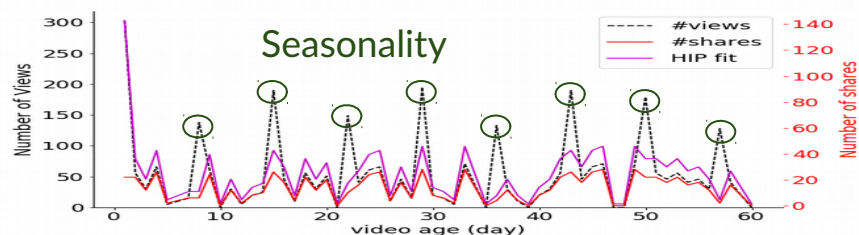


# Response to unseen influence

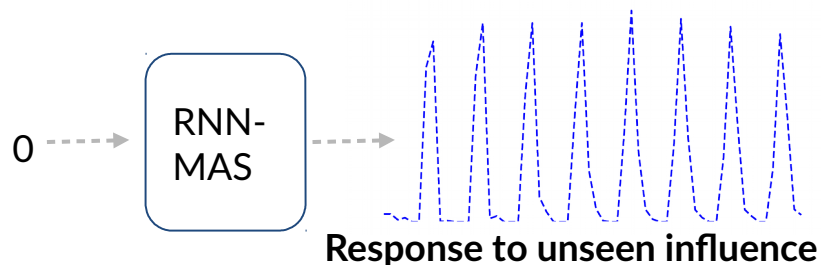
Shares and tweets are two of the factors influencing popularity



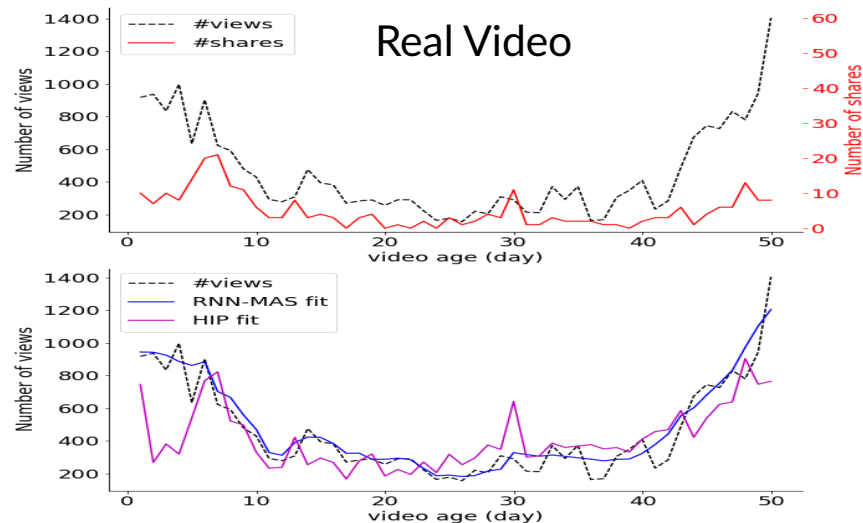
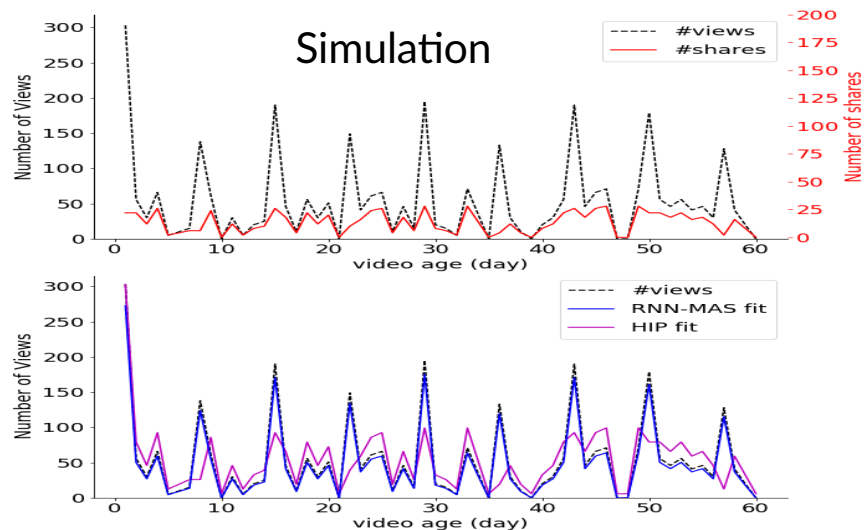
Seasonality is important



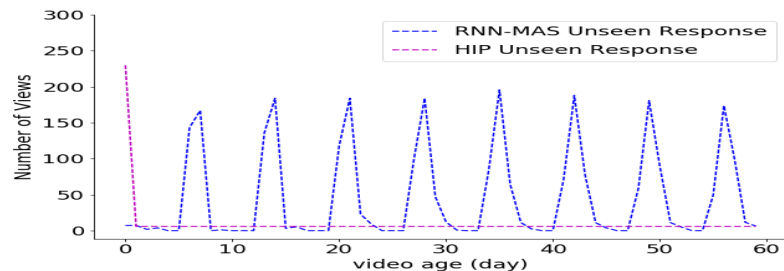
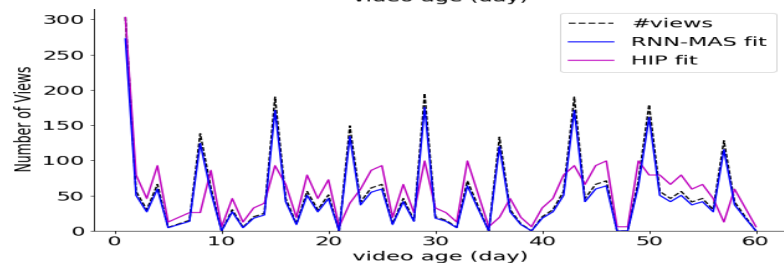
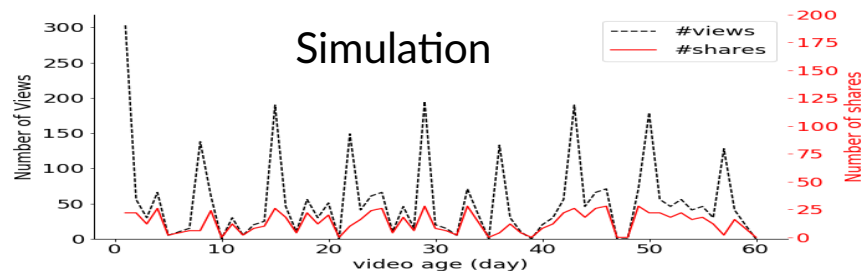
**New metric:**  
Total response of RNN-MAS with  
zero promotion



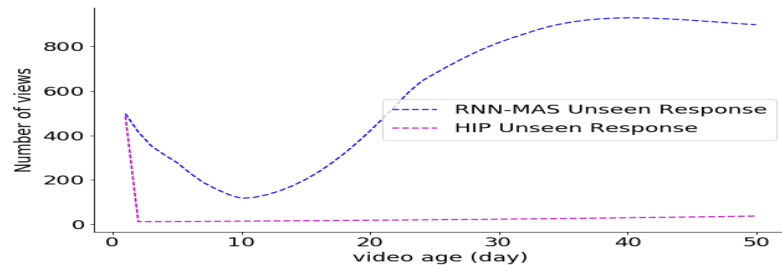
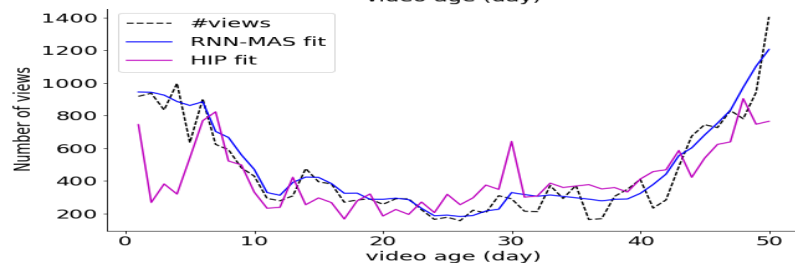
# Response to unseen influence: Results



# Response to unseen influence: Results



Latent response has a seasonal behavior



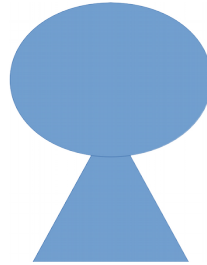
Latent response starts after a delay

# Loudness of Users

Which promotion will gather more views for the video?

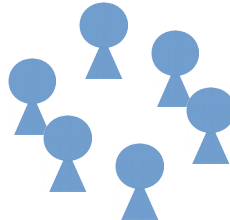
- [Bakshay et.al'11]
- [Budak et.al'12]

Super user



Top 1%  
most  
followed

Small user



Cohort  
of  
median  
users



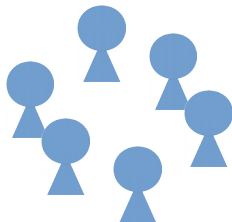
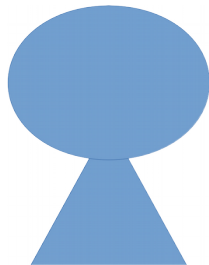
# Loudness of Users

Which promotion will gather more views for the video?

- [Bakshay et.al'11]
- [Budak et.al'12]

Super user loudness =  $\log(\text{sum}(\# \text{views}))$

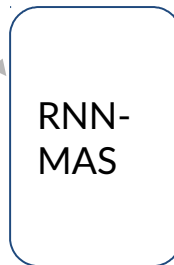
Small user



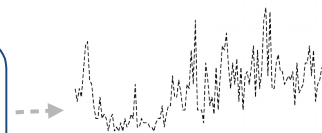
Kate Crawford  
@katecrawford

~38K Followers

)))



RNN-  
MAS



# Loudness of Users

Which promotion will gather more views for the video?

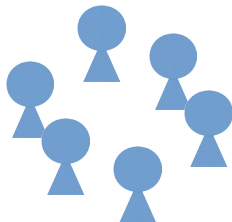
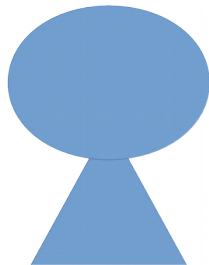
- [Bakshay et.al'11]
- [Budak et.al'12]

Super user loudness =  $\log(\text{sum}(\# \text{views} ($

)))

Small user loudness =  $\log(\text{sum}(\# \text{views} ($

)))



Kate Crawford  
@katecrawford

~38K Followers



Swapnil Mishra  
@cmrswp

156 Followers



Blockbusters and Unpromotable Videos

2 views

KCMSE Science Slam

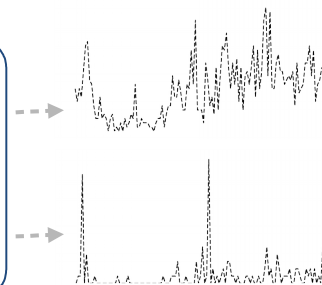
Published on May 18, 2018

KCMSE2017 Science Slam

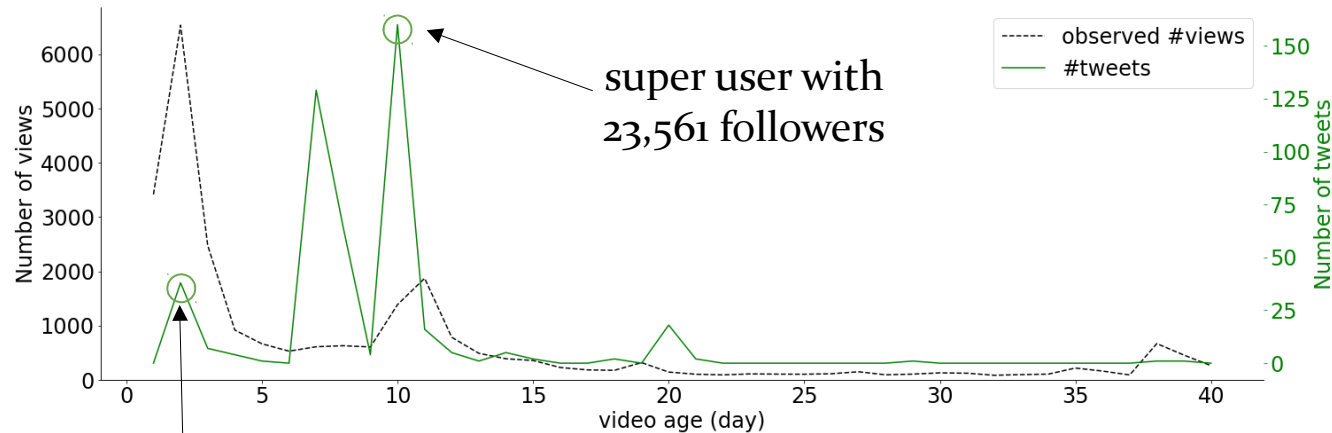
Talk 4. Blockbusters and Unpromotable Videos

Talk by Marian Andre-Rozic

RNN-  
MAS



# Disproportionate Influence



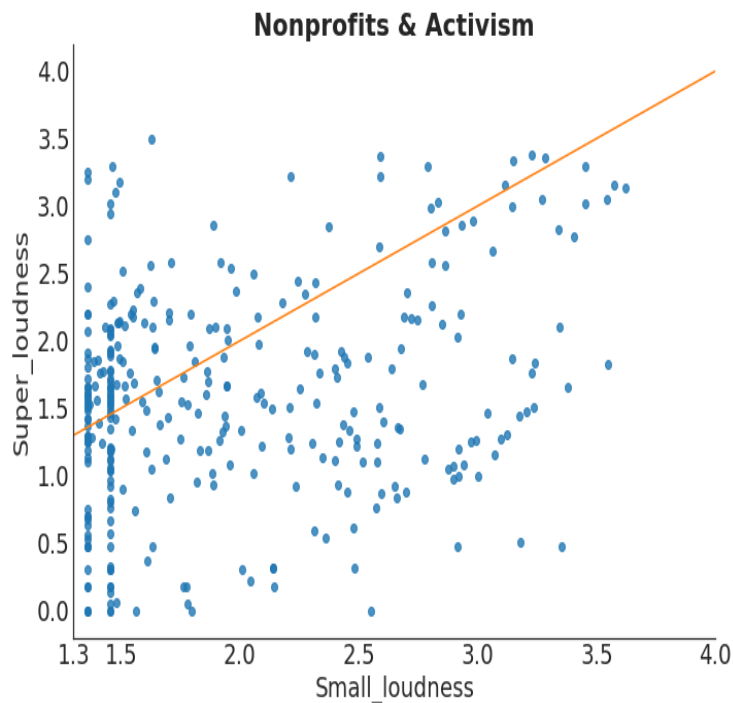
super user with  
23,561 followers

super user with  
494,851 followers



Super user loudness = 3.3 > Small user loudness = 1.3

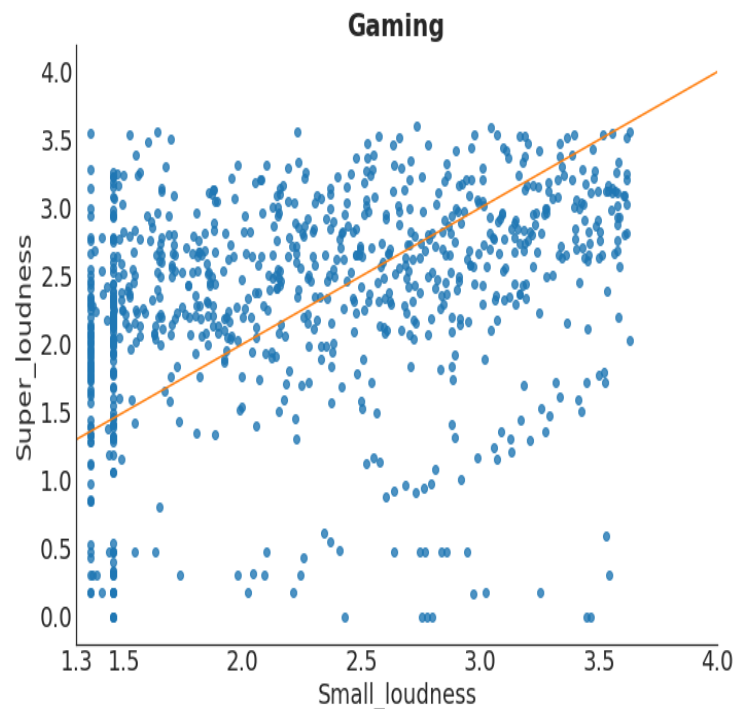
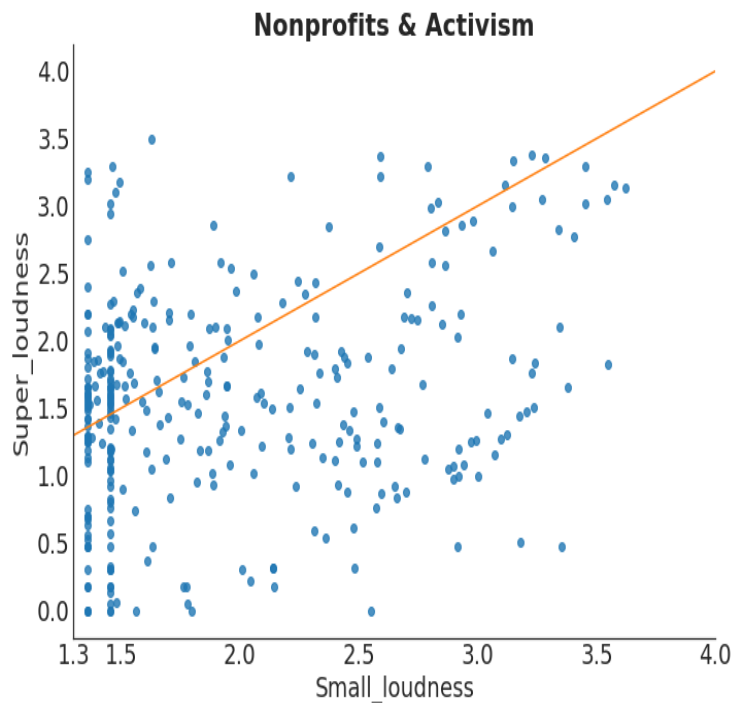
# Disproportionate Influence



**Best promotion:**

small: 63%, Super: 37%

# Disproportionate Influence



**Best promotion:**

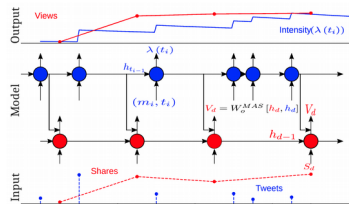
small: 63%, Super: 37%

small: 42%, Super: 58%

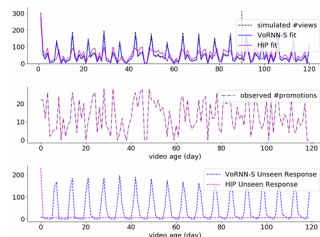
# RNN-MAS

Get code and data from

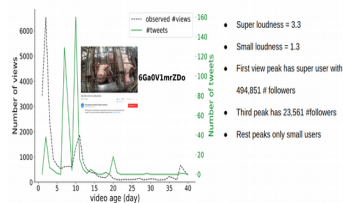
<https://github.com/computationalmedia/rnn-mas>



1. RNN-MAS: Joint Model for Asynchronous heterogeneous Stream  
Models multiple asynchronous streams of different time granularity  
Outperforms state of the art by 17%.



2. New Metric: Response to unseen influence  
Explains model behaviour including seasonality, uncovers latent influences

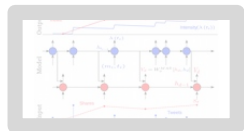


3. New Metric: Loudness of User(s)  
Quantifies user influence across network boundaries. Compares effects of celebrity versus grass-root users.

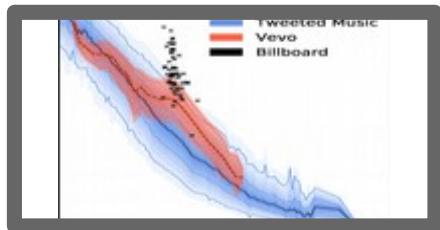
# Presentation outline



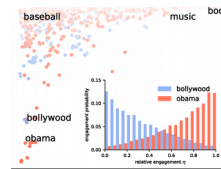
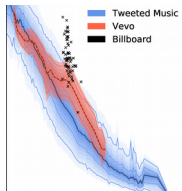
Modeling and predicting popularity using HIP



Popularity in Asynchronous Social Media Streams



## Measuring and Predicting Engagement in Online Videos



Does engagement relate to content quality?

Can aggregate engagement be predicted?

# Beyond Views: Measuring and Predicting Engagement in Online Videos

Siqi Wu, Marian-Andrei Rizoio, Lexing Xie

ComputationalMedia @ANU: <http://cm.cecs.anu.edu.au>

ICWSM '18, Stanford, CA, USA

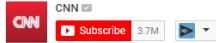


ICWSM talk Thursday, 4:15PM

# View count does NOT translate to watch time



Obama's surprise brings Joe Biden to tears



3,917,179 views

+ Add to Share ... More

29,894 2,123

Video statistics Up to 27 May 2018

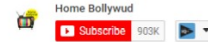
VIEWS	TIME WATCHED	SUBSCRIPTIONS DRIVEN	SHARES
3,907,719	62 years	2,375	8,189

View count: 3,917,179

Watch time: 62 years



All Bollywood SAD Reactions On Sridevi PASSING AWAY At A Young Age



7,833,595 views

+ Add to Share ... More

12,366 6,236

Video statistics Up to 27 May 2018

VIEWS	TIME WATCHED	SUBSCRIPTIONS DRIVEN	SHARES
7,833,080	32 years	15,860	5,589

View count: 7,833,595

Watch time: 32 years

<

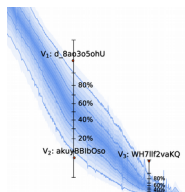
>

# Research questions on online video engagement

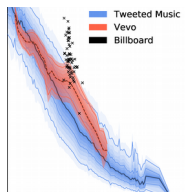
**User-specific engagement:** the key for video recommendation [Covington et al. *RecSys* '16][Park et al. *ICWSM* '16]

**Aggregate engagement:** open data available to researchers

**Applications:** better recommender systems, mitigate information overload, etc.



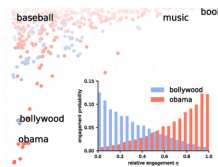
## 1. How to measure aggregate engagement?



## 2. Characteristics of aggregate engagement

(a) Does engagement relate to content quality?

(b) How does engagement evolve over time?



## 3. Can aggregate engagement be predicted?

# Popularity and engagement for web content

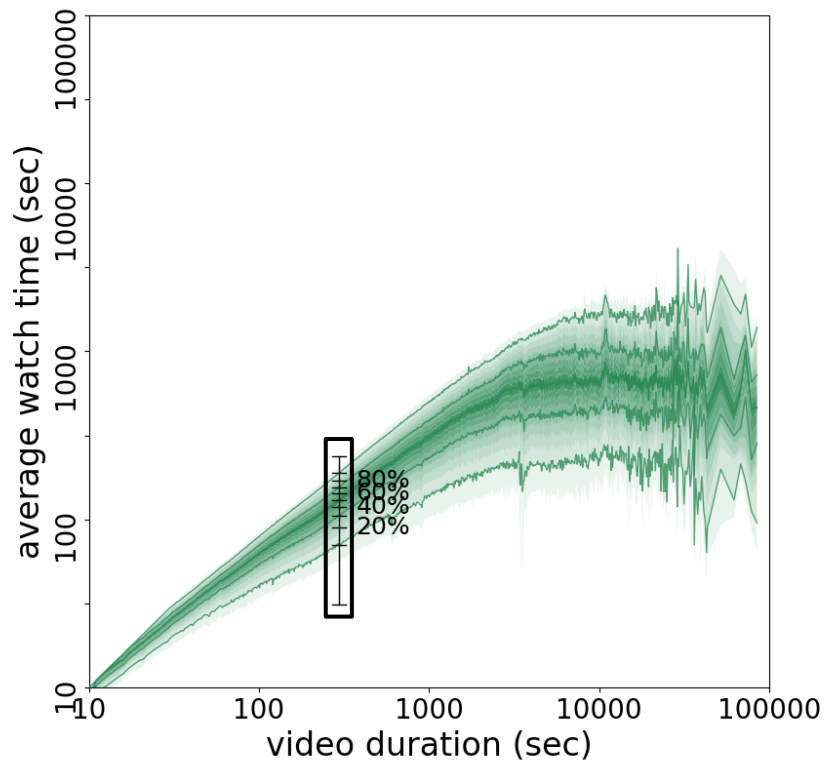
Domain	Popularity metrics	Engagement metrics
Webpages	Visit number [Li and Moore, <i>JMLR</i> '08]	Click-through-rate [Richardson et al. <i>WWW</i> '07]
Search ads	Display number [He et al. <i>ADKDD</i> '14]	Conversion rate [Barbieri et al. <i>WWW</i> '14]
Songs	Listening count [Bellogin et al. <i>ICWSM</i> '13]	Download number [Salganik et al. <i>Science</i> '06] [Krumme et al. <i>PloS</i> '12]
Videos	View count [Pinto et al. <i>WSDM</i> '13] [Szabo and Huberman <i>Com.ACM</i> '10] [Rizoiu et al. <i>WWW</i> '17]	Watch time [Guo et al. <i>L@S</i> '14] [Park et al. <i>ICWSM</i> '16]

# Popularity and engagement for web content

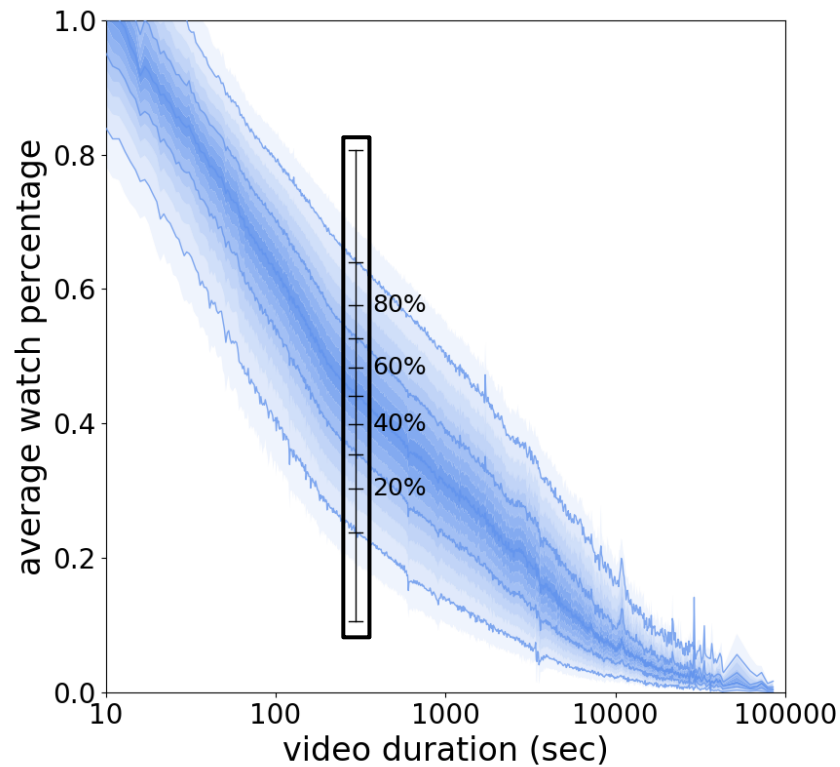
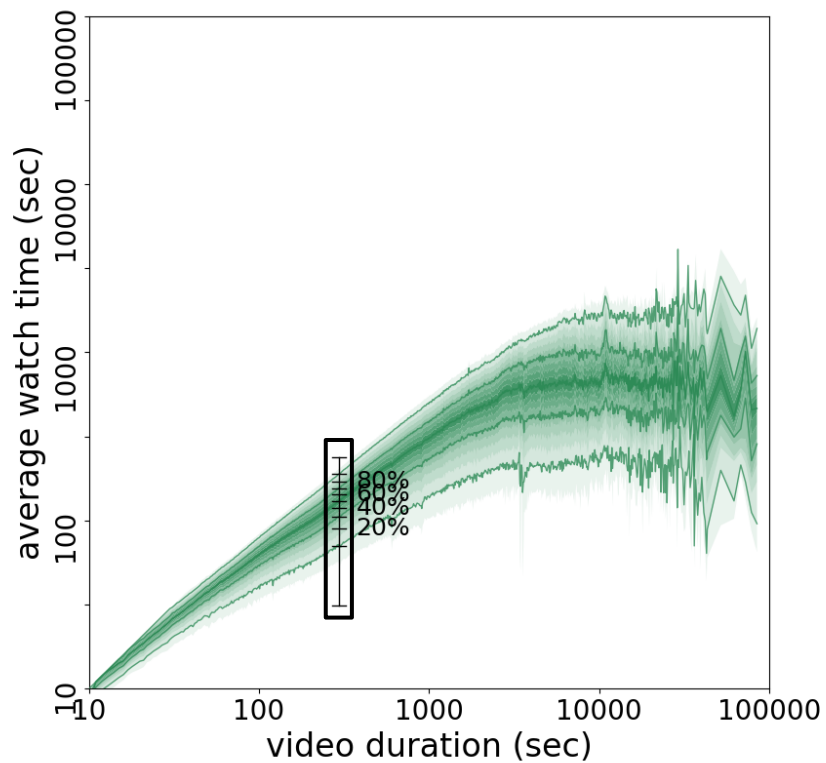
Domain	Popularity metrics	Engagement metrics
Webpages	Visit number [Li and Moore, <i>JMLR</i> '08]	Click-through-rate [Richardson et al. <i>WWW</i> '07]
Search ads	Display number [He et al. <i>ADKDD</i> '14]	Conversion rate [Barbieri et al. <i>WWW</i> '14]
Songs	Listening count [Bellogin et al. <i>ICWSM</i> '13]	Download number [Salganik et al. <i>Science</i> '06] [Krumme et al. <i>PloS</i> '12]
Videos	View count [Pinto et al. <i>WSDM</i> '13] [Szabo and Huberman <i>Com.ACM</i> '10] [Rizoiu et al. <i>WWW</i> '17]	Watch time [Guo et al. <i>L@S</i> '14] [Park et al. <i>ICWSM</i> '16]

- ★ No browser extension
- ★ New metric
- ★ Cold-start prediction

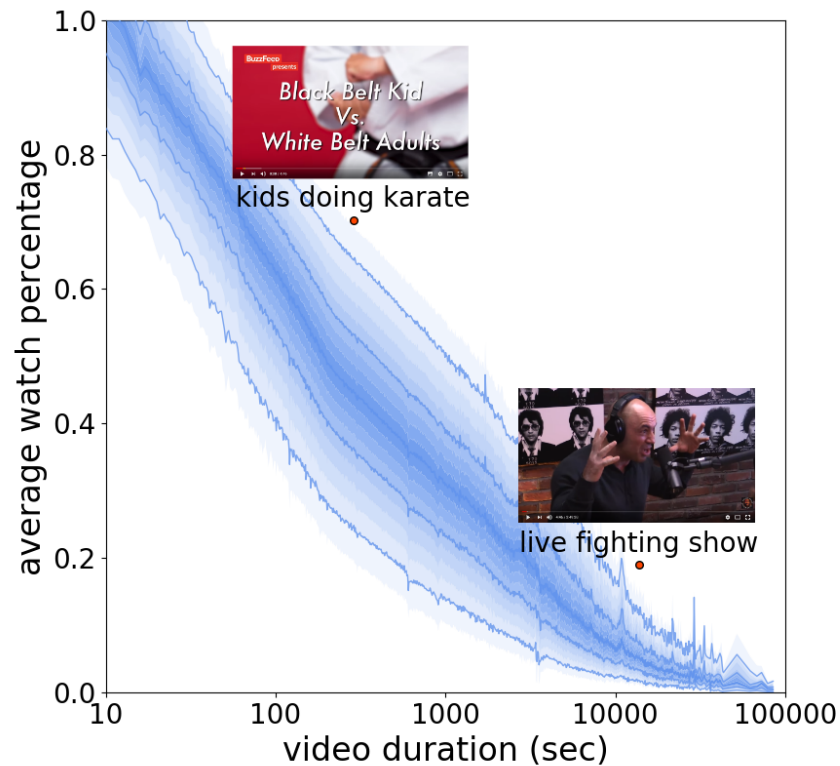
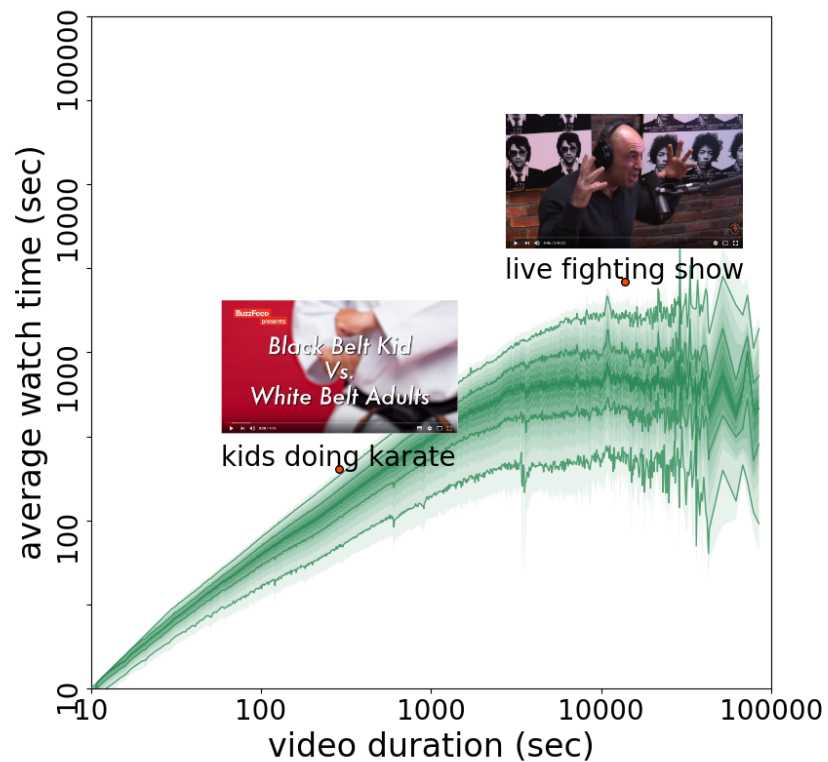
# The engagement maps



# The engagement maps



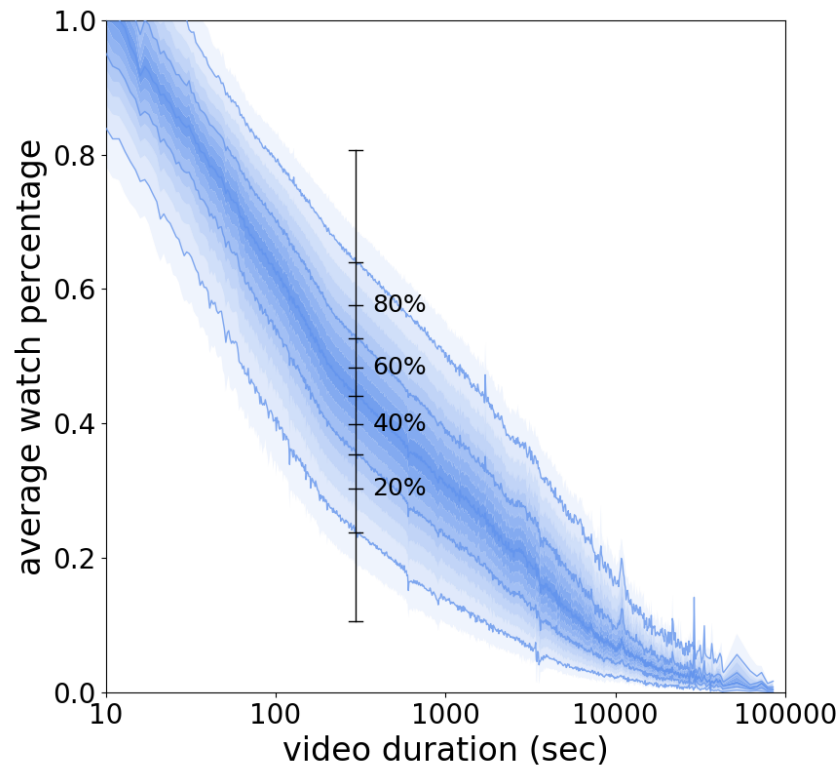
# The engagement maps



# New metric: *relative engagement* [Wu et.al ICWSM'18]

## Relative engagement

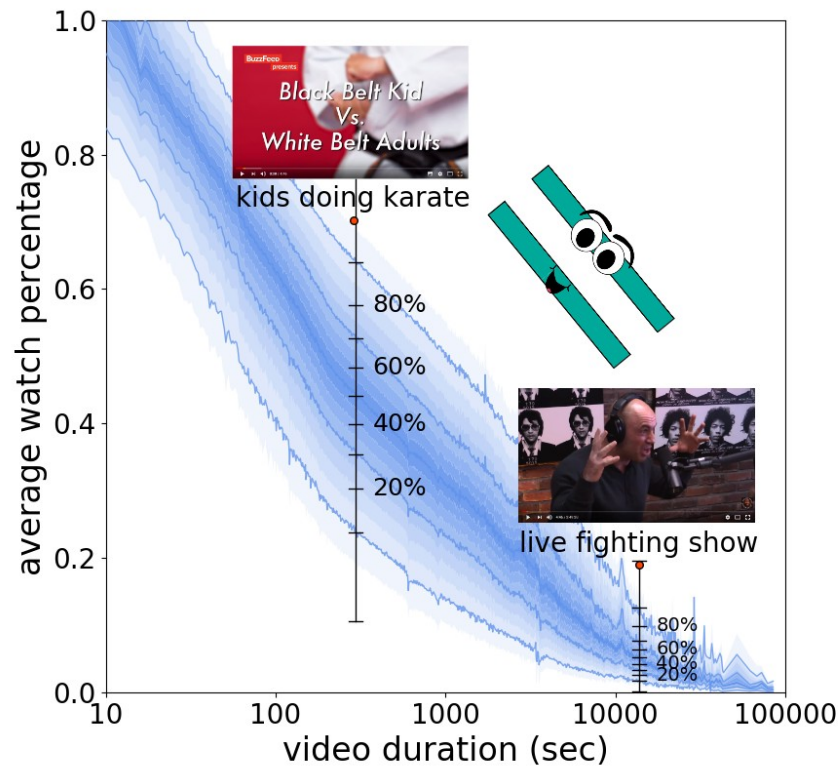
Rank percentile of average watch percentage  
among videos with similar lengths



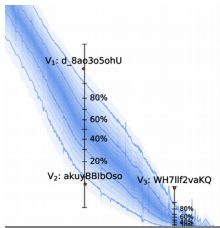
# New metric: *relative engagement* [Wu et.al ICWSM'18]

## Relative engagement

Rank percentile of average watch percentage  
among videos with similar lengths

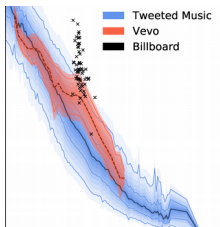


# Online video engagement



1. How to measure aggregate engagement?

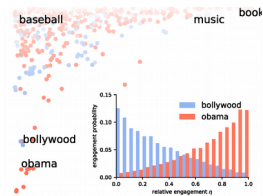
**Relative engagement - a new metric invariant wrt video duration**



2. Characteristics of aggregate engagement

(a) Does engagement relate to content quality?

(b) How does engagement evolve over time?



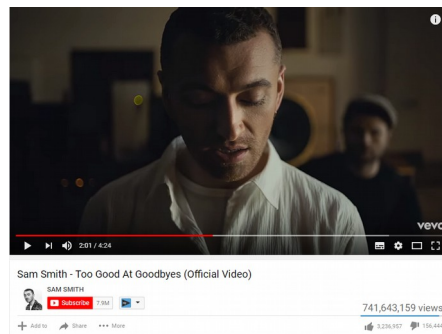
3. Can aggregate engagement be predicted?

# Quality Videos datasets: Music and News

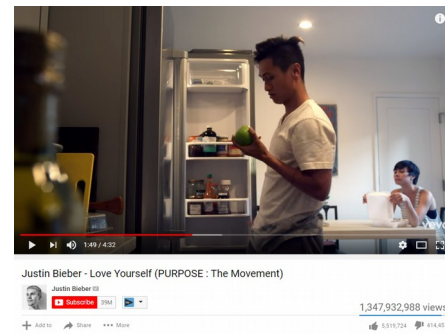
## Music



Random music clip  
449,314 videos



Professional Vevo video  
67,649 videos



Billboard top hit  
63 videos

## News

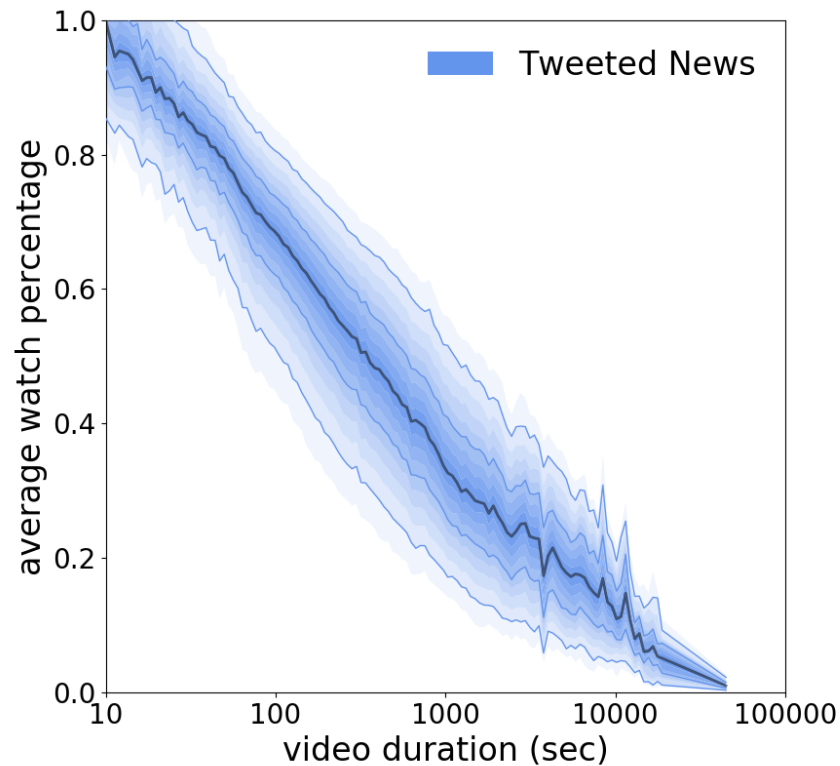
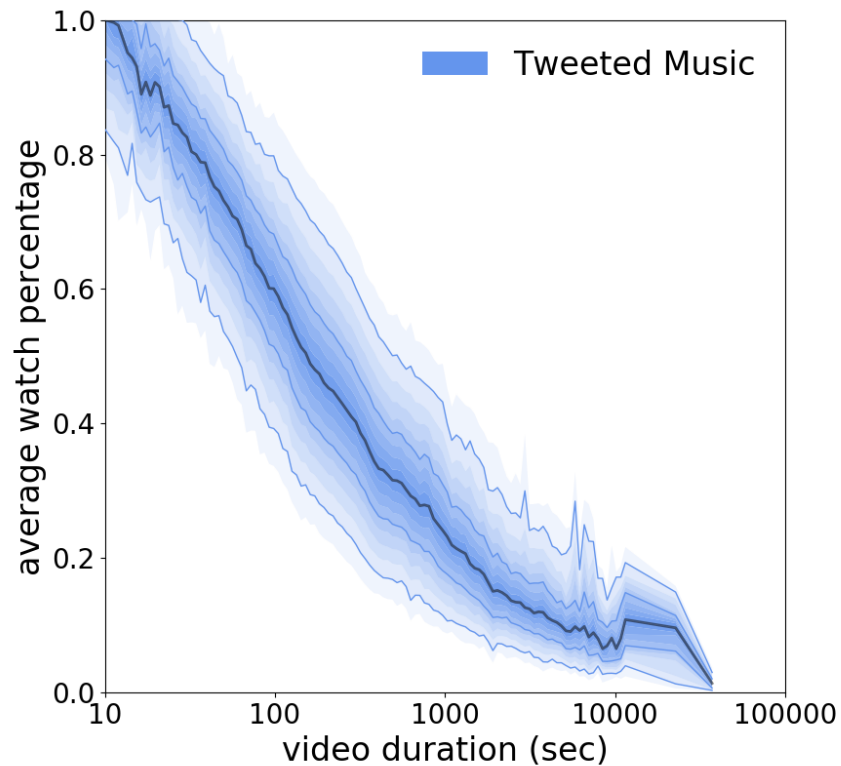


Random news clip  
459,728 videos

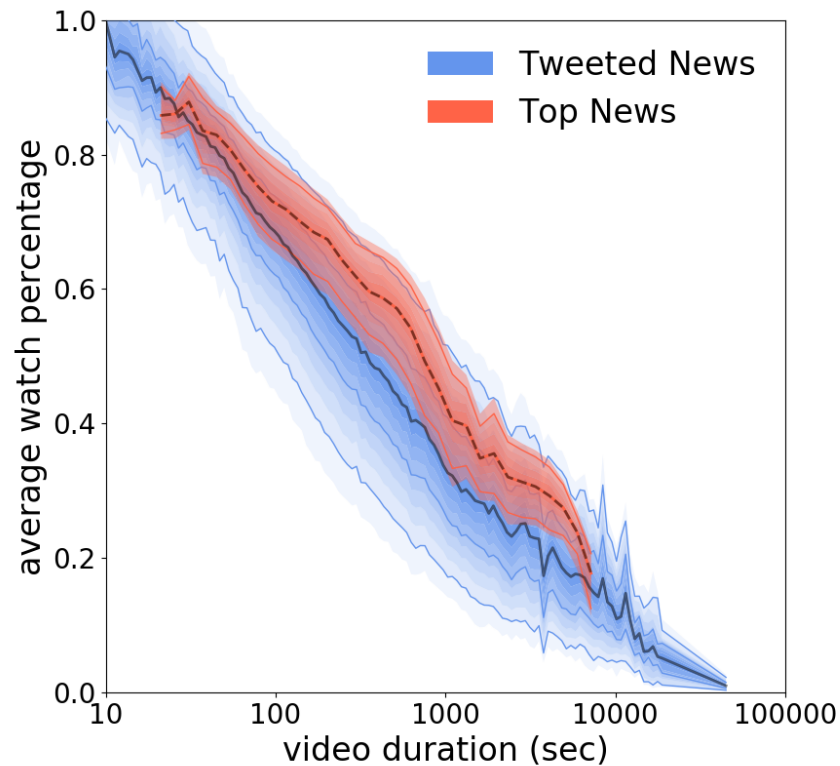
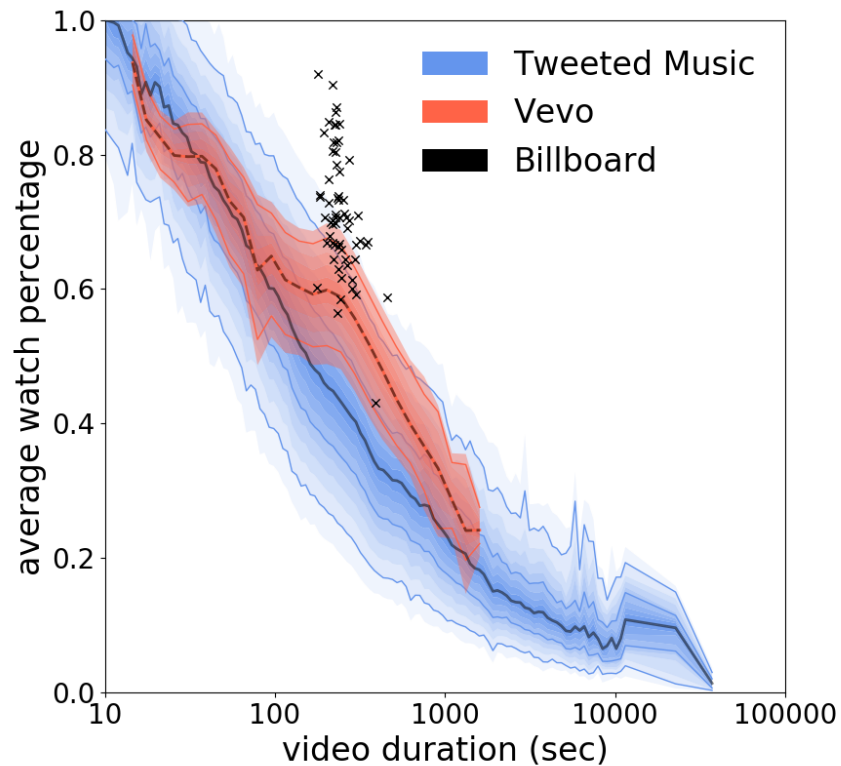


Top News video  
28,685 videos

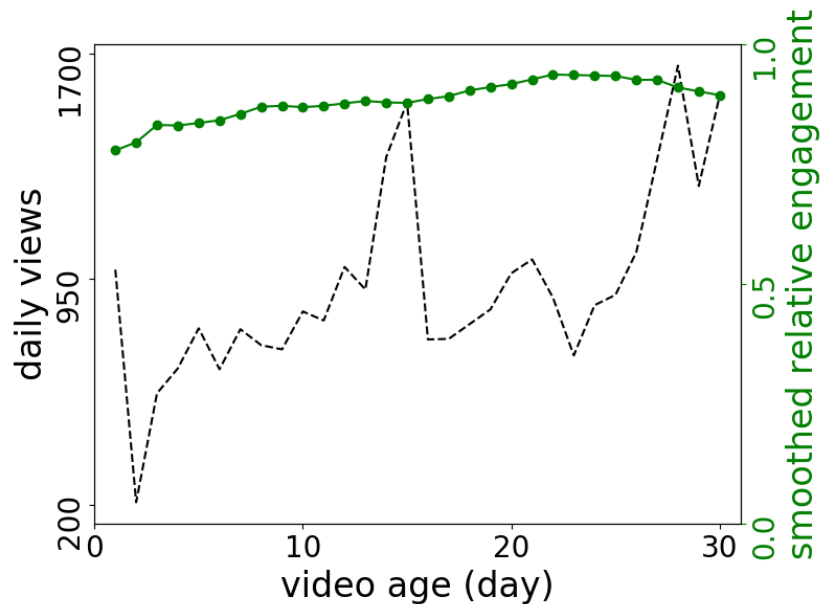
# Relative engagement is correlated with video quality



# Relative engagement is correlated with video quality



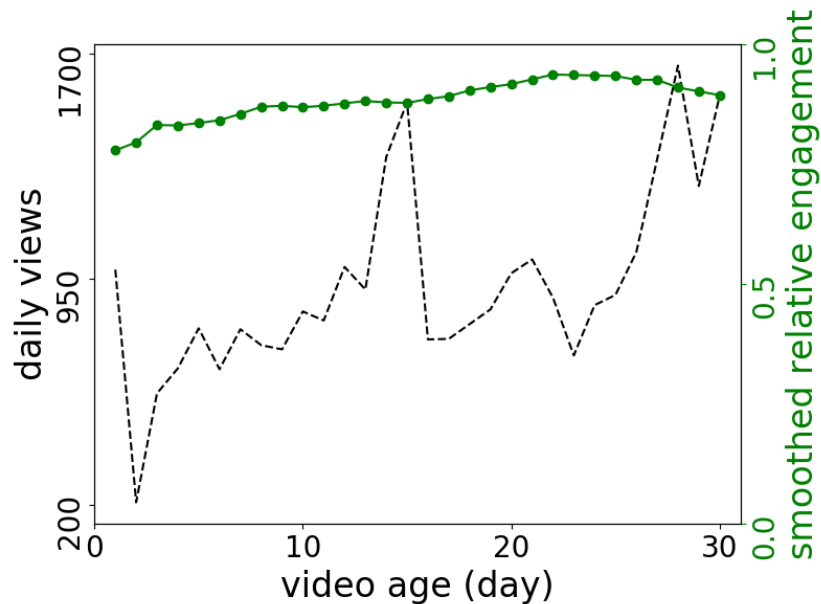
## Relative engagement is stable over time



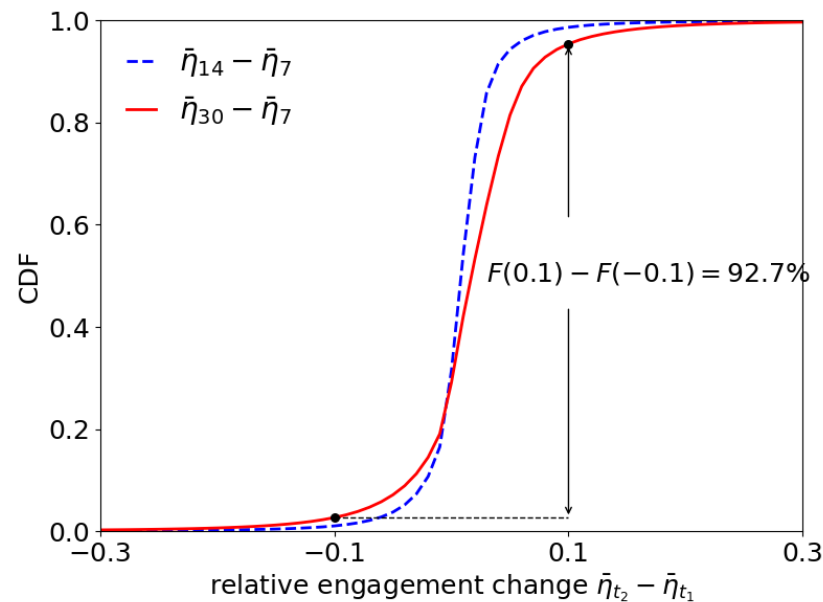
*Video Id:* XIB8Z\_hASOs

*Video Title:* DC Super Hero Girls S02E10

# Relative engagement is stable over time

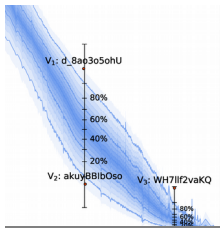


Video Id: XIB8Z\_hASOs  
Video Title: DC Super Hero Girls S02E10



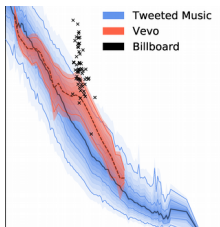
93% of videos stay within 0.1 in  
relative engagement

# Online video engagement



1. How to measure aggregate engagement?

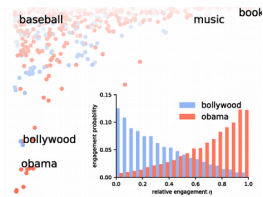
Relative engagement - a new metric invariant wrt video duration



2. Characteristics of aggregate engagement

(a) Relative engagement is correlated with content quality

(b) Relative engagement is stable over time



3. Can aggregate engagement be predicted?

# Prediction task setup

**Video duration:** 4M16S

**Channel activity level:**

Daily upload number

**Channel past engagement:**

Summary of past performance

**Visual definition:** HD or SD

**Category:** Music

**Language:** en

**Freebase topics:**

Shawn Mendes; Music; Music video; Pop music



Shawn Mendes - Treat You Better



Shawn Mendes

Subscribe

14M

1,568,164,233 views

+ Add to



Share



More

6,153,365



241,234

Video statistics Up to 27 May 2018

VIEWS	TIME WATCHED	SUBSCRIPTIONS DRIVEN	SHARES
1,567,753,681	9,538 years	537,285	6,402,448

Cumulative Daily

AVERAGE VIEW DURATION 3:11



Published on 12 Jul 2016  
Shawn Mendes; "Treat You Better"

Get "Treat You Better" here now:  
<http://smarturl.it/TreatYouBetter>

<http://vevo.ly/OmBn2p>  
Best of Shawn Mendes: <https://goo.gl/kcEHK5>  
Subscribe here: <https://goo.gl/aBcEw6>

Category	Music
Licence	Standard YouTube Licence
Song	Treat You Better
Artist	Shawn Mendes

**Prediction targets:**

- (a) Relative engagement
- (b) Avg watch percentage

**Prediction method:**

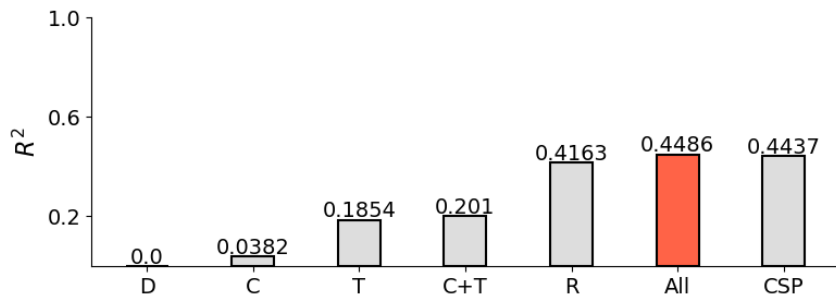
Ridge regression

**Evaluation metric:**

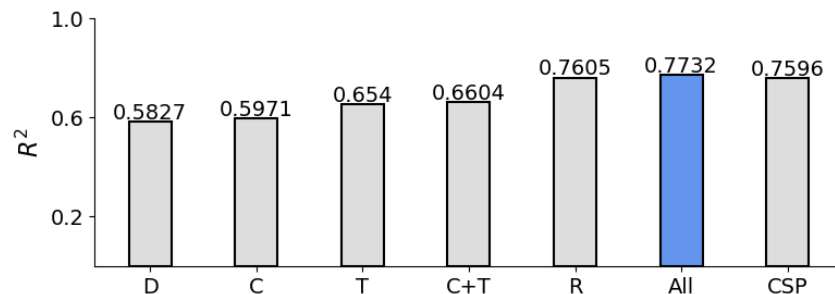
R2

# Prediction results

## Predict relative engagement



## Predict average watch percentage

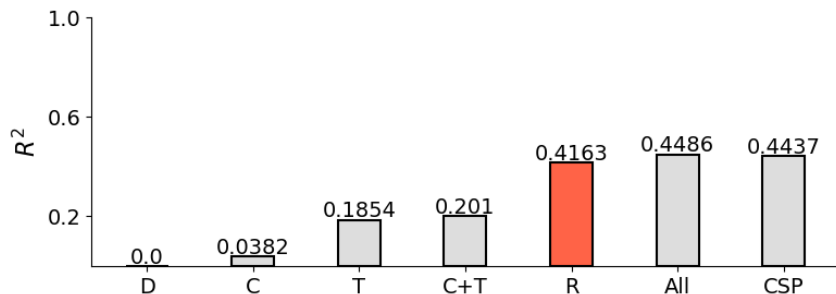


**D:** duration; **C:** context; **T:** topic; **C+T:** context+topic;  
**R:** channel past reputation; **All:** all features; **CSP:** channel specific predictor

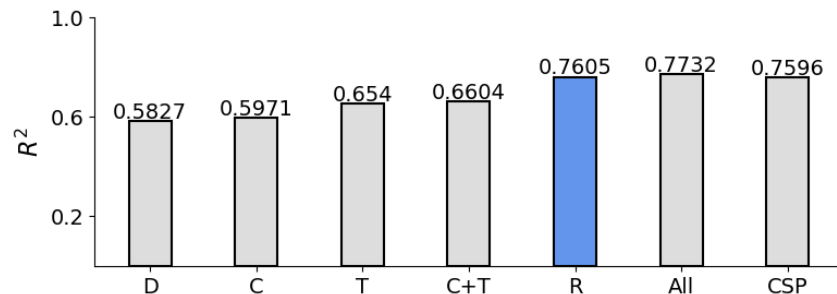
- $R^2$  up to 0.45 for relative engagement and 0.77 for average watch percentage.

# Prediction results

## Predict relative engagement



## Predict average watch percentage

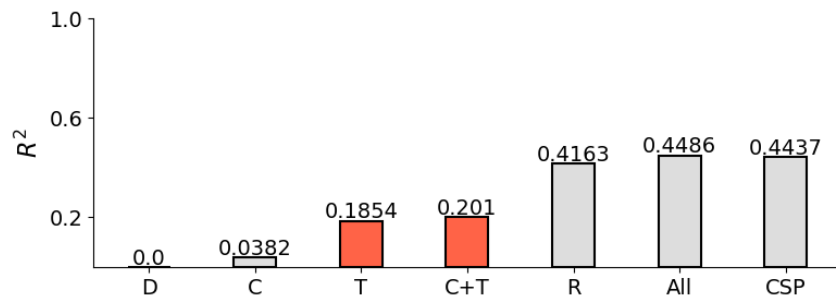


**D:** duration; **C:** context; **T:** topic; **C+T:** context+topic;  
**R:** channel past reputation; **All:** all features; **CSP:** channel specific predictor

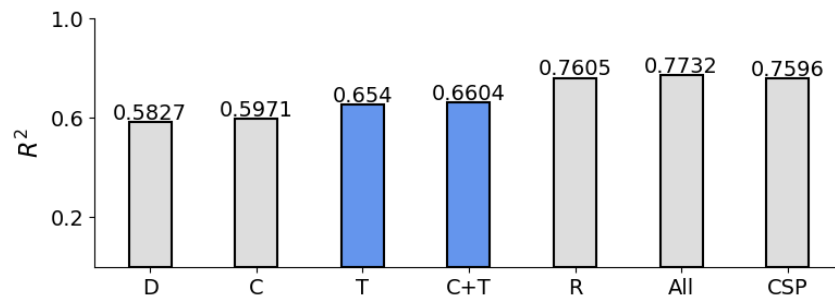
- $R^2$  up to 0.45 for relative engagement and 0.77 for average watch percentage.
- Channel related features are the most predictive, consistent with [Cheng et al. WWW '14]

# Prediction results

## Predict relative engagement



## Predict average watch percentage

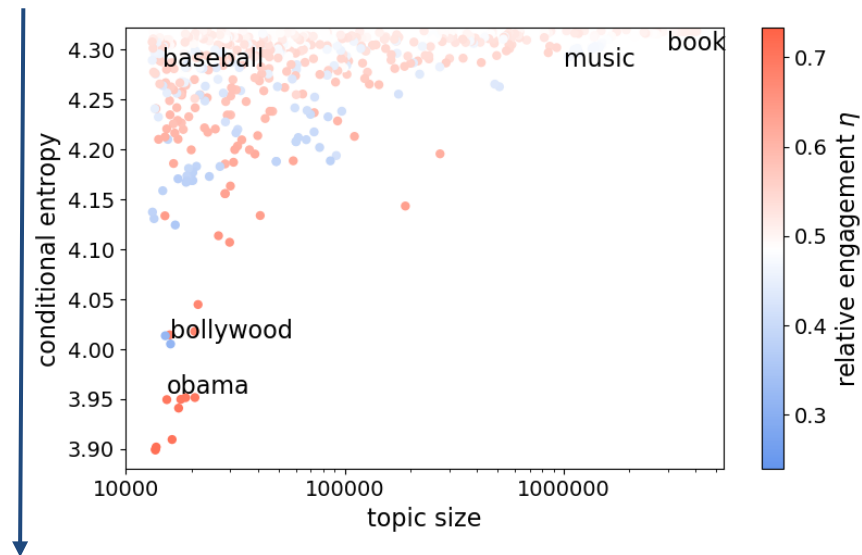


**D:** duration; **C:** context; **T:** topic; **C+T:** context+topic;  
**R:** channel past reputation; **All:** all features; **CSP:** channel specific predictor

- $R^2$  up to 0.45 for relative engagement and 0.77 for average watch percentage.
- Channel related features are the most predictive, consistent with [Cheng et al. WWW '14]
- Topic features are somewhat predictive, contrasting to [Martin et al. WWW '16]

# What are engaging topics?

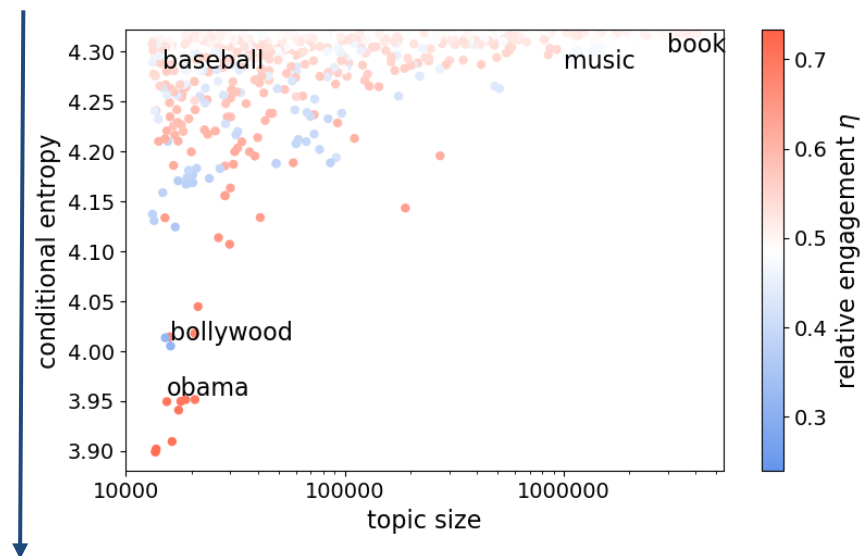
**Conditional entropy:**  $H(Y|X_i = 1) = -\sum_{y \in Y} P(y|x_i = 1) \log_2 P(y|x_i = 1)$



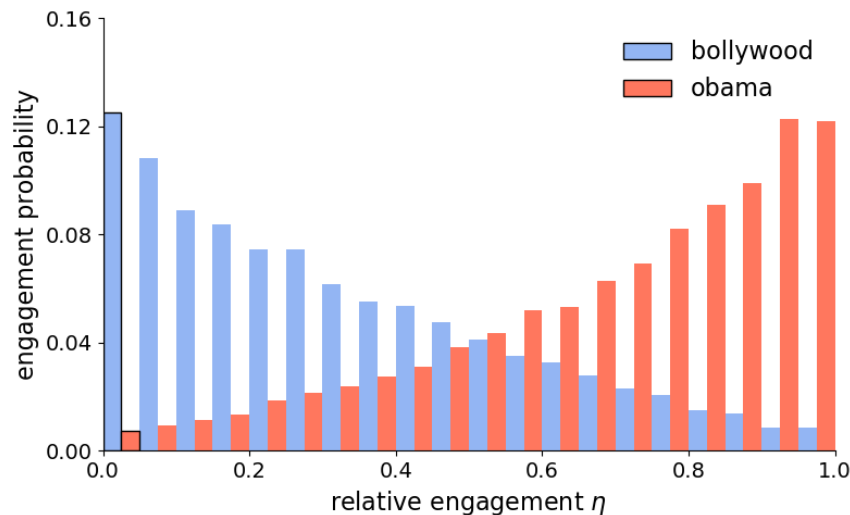
500 most frequent topics

# What are engaging topics?

**Conditional entropy:**  $H(Y|X_i = 1) = -\sum_{y \in Y} P(y|x_i = 1) \log_2 P(y|x_i = 1)$



500 most frequent topics

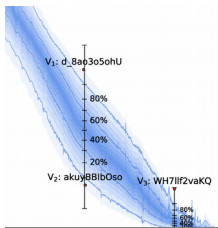


Engagement distribution of “*Obama*”  
and “*Bollywood*” videos

# Online engagement

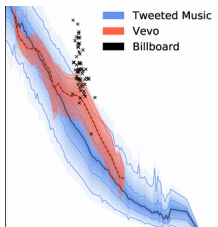
Get code and data from

<https://github.com/avalanchesiqi/youtube-engagement>



1. How to measure aggregate engagement?

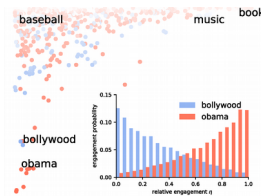
**Relative engagement - a new metric invariant wrt video duration**



2. Characteristics of aggregate engagement

(a) Relative engagement is correlated with content quality

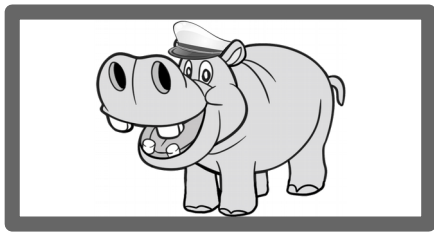
(b) Relative engagement is stable over time



3. Can aggregate engagement be predicted?

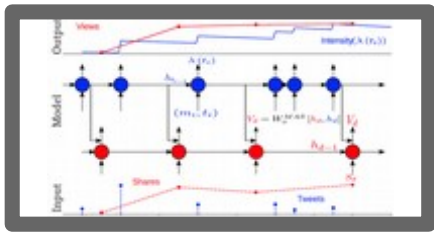
**Engagement can be predicted before video's upload,  $R^2=0.77$**

# Thank you!



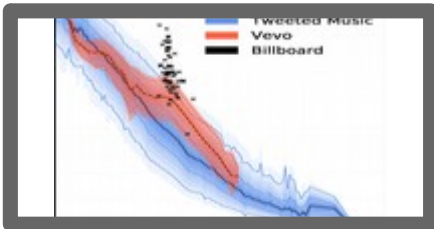
## Modeling and predicting popularity using HIP

[Rizoiu et.al WWW'17]



## Popularity in Asynchronous Social Media Streams with RNN

[Mishra et.al ICWSM'18]



## Measuring and Predicting Engagement in Online Videos

[Wu et.al ICWSM'18]